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## GUIDELINES AND DATA TO SUPPORT PLANS FOR REALLOCATING

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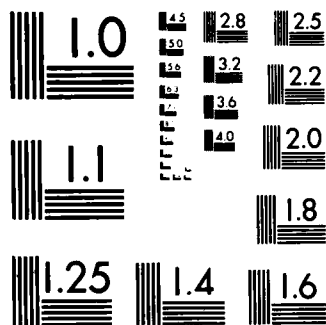
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GUIDELINES AND DATA TO SUPPORT  
PLANS FOR REALLOCATING FOOD  
DURING CRISIS RELOCATION

REGIONAL APPENDIX  
FEMA REGION II

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For

Federal Emergency Management Agency  
Washington, D.C. 20472  
Contract EMW-C-0562

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SYSTAN Report D180

September 1982

**DISTRIBUTION STATEMENT A**

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Distribution Unlimited

**S**  
SYSTAN

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GUIDELINES AND DATA TO SUPPORT  
PLANS FOR REALLOCATING FOOD  
DURING CRISIS RELOCATION

REGIONAL APPENDICES  
FEMA REGION II

By  
John W. Billheimer  
Juliet McNally

For  
Federal Emergency Management Agency  
Washington, D.C. 20472  
Contract EMW-C-0562

SYSTAN Report D180  
September 1982

## TABLE OF CONTENTS

### APPENDIX A: REGIONAL DISTRIBUTION SUMMARY

Food Distribution Summary.....	A-1
Map Showing Dollar Volume of Major Food Distribution Centers.....	A-2
Intra- and Inter-Regional Shipments Summary.....	A-3

### APPENDIX B: STATE SUMMARIES FOR REGION II

New Jersey.....	B-1
New York.....	B-2

### APPENDIX C: TOP TEN DISTRIBUTORS

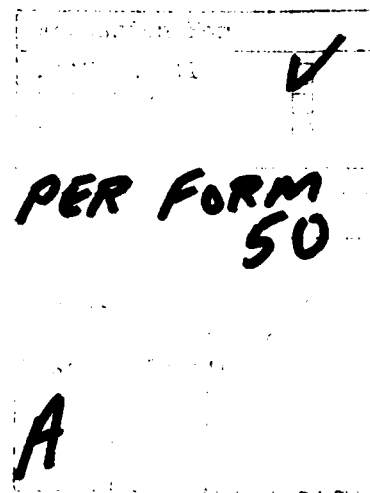
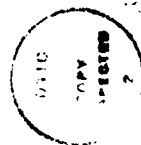
List of Top Ten Distributors Serving Region I..	C-1, C-2
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### APPENDIX D: SAMPLE REALLOCATION PLAN FOR PLATTSBURGH RISK AREA CONGLOMERATE

Introduction.....	D-1
Current Food Distribution System.....	D-2
Exhibit 1: Evacuation Pattern.....	D-3
Exhibit 2: Current Distribution Pattern.....	D-4
Proposed Food Distribution System Adjustments For Crisis Relocation.....	D-5
Exhibit 3: Post-Relocation Distribution Pattern.....	D-6
Exhibit 4: Revised Distribution Plans For Major Distributors.....	D-7 - D-9
Transportation Stress.....	D-10
Attachments	
Attachment A-1: Existing Supermarket Sales of Major Distributors By County.....	D-11
Attachment A-2: Post-Relocation Supermarket Sales of Major Distributors.....	D-12
Attachment B: Two Truckloads Capable of Feeding 3800 People For One Week.....	D-13

### APPENDIX E: COUNTY LISTINGS

List of Counties Served By Each Distributor in FEMA Region II	
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APPENDIX A  
REGIONAL DISTRIBUTION SUMMARY

## FOOD DISTRIBUTION SUMMARY

### REGION II


Nearly 90% of the food consumed in FEMA Region II is warehoused within the region. The table below summarizes the source and magnitude of all shipments from warehouses to supermarkets within the region. Both states, New York and New Jersey, are largely self-sufficient, warehousing between 71% to 77% of their food supplies within their own borders. Close to a quarter of New York's food stocks come from suppliers located in New Jersey so that interstate coordination will be required. In the case of New Jersey, 20% of the state's food stocks come from another region (Pennsylvania in Region III), highlighting a need for interregional coordination.

### INTER- AND INTRA-STATE SHIPMENTS

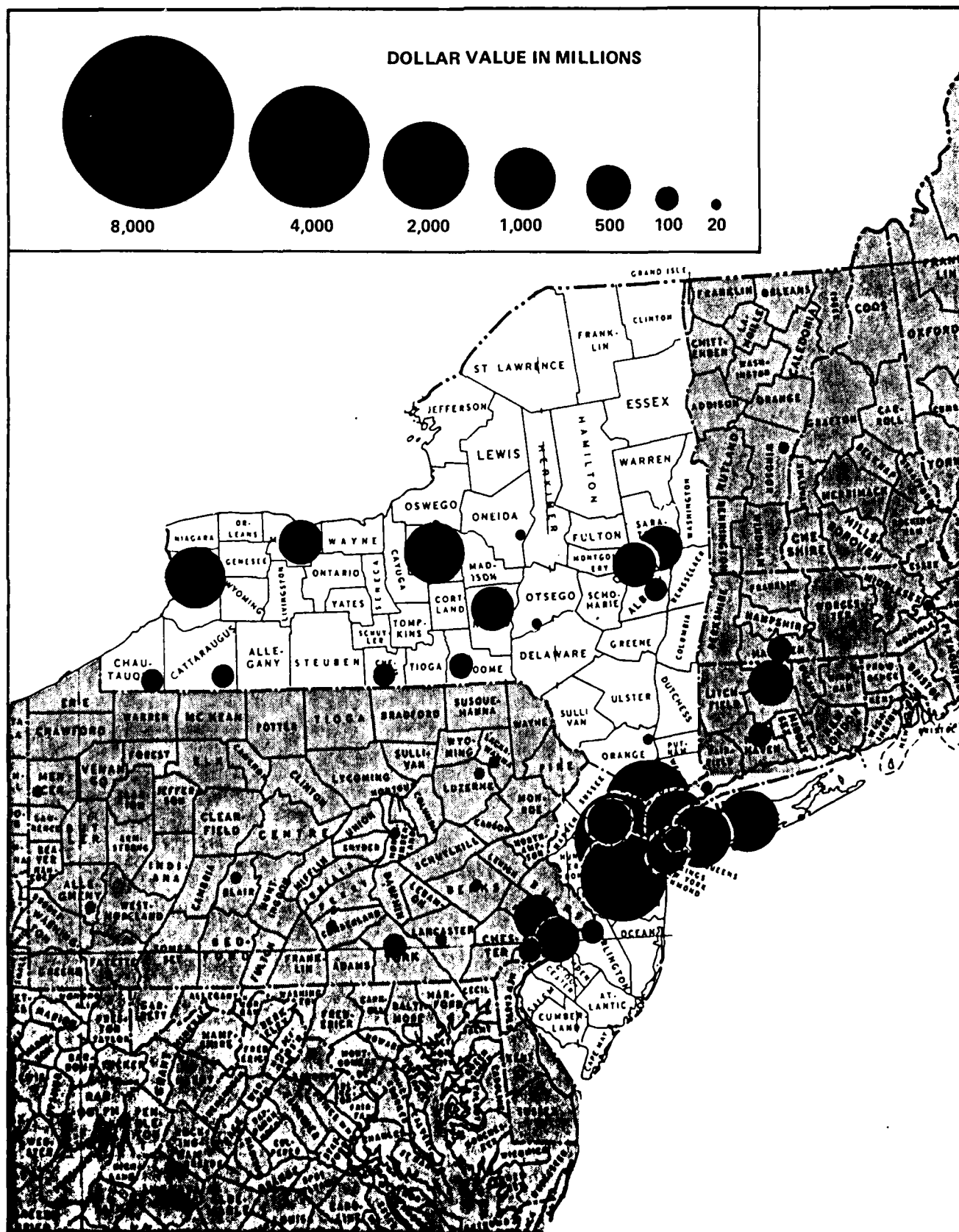
#### INTO

#### FEMA REGION II

(Actual Cash Value in Millions of Dollars per Year)

SOURCE	DESTINATION	
	NJ	NY
01 CT	14	355
MA	12	109
VT	0	6
		
03 PA	1,129	144

### DOLLAR VOLUME OF MAJOR FOOD DISTRIBUTION CENTERS REGION II





**SUMMARY OF INTRA- AND INTER-REGIONAL  
FOOD SHIPMENTS  
(Warehouse to Supermarket)**

FEMA Region No.	Intra-Regional Shipments		Shipments from Out-of-Region		Total Food Shipments
	(\$ Million/Year)	(% of Total)	(\$ Million/Year)	(% of Total)	(\$ Million/Year)
1	8,352	90.4	884	9.6	9,236
2	15,771	89.9	1,762	10.1	17,539
3	16,077	86.7	2,474	13.3	18,551
4	31,061	95.6	1,432	4.4	32,493
5	31,795	93.8	2,114	6.2	33,909
6	19,171	92.5	1,548	7.5	20,719
7	8,889	93.8	588	6.2	9,478
8	5,127	89.4	609	10.6	5,736
9	22,405	99.6	98	0.4	22,503
10	6,160	89.9	691	10.1	6,851

APPENDIX B  
STATE SUMMARIES FOR FEMA REGION II

- New Jersey
- New York

## NEW JERSEY SUMMARY

The statistical profile of food distribution in Region II shows that the supermarkets of New Jersey are largely served by warehouses located within the state. Approximately 77% of the food reaching New Jersey residents is warehoused within the state. The major out-of-state supplier is Pennsylvania (Region III), which warehouses roughly 20% of New Jersey's food stocks, primarily serving the risk areas of Mount Holly, Camden, Trenton and Woodbury. Thus there will be some requirement for interregional coordination in these risk areas. New Jersey itself plays an important role in the food supplies of other states. Close to half of the food warehoused in New Jersey is for out-of-state consumption, supplying 24% of the food consumed in New York, and roughly 20% of the food consumed in Delaware and Connecticut.

Six of the top ten distributors in Region II have warehouses in New Jersey. These distributors account for 74% of the food stored for in-state consumption. Most of the food warehoused in other states is in the hands of 10 distributors in Pennsylvania, while the remaining stocks warehoused in New York, Connecticut and Massachusetts come mainly from 5 distributors.

The statistical profile describing food distribution in Region II, coupled with the FEMA food distribution guidelines, provide nuclear civil protection planners with a feasible approach for reallocating food supplies under conditions of crisis relocation. This statistical profile can be used to modify the New Jersey food support annex to include food distribution details which are consistent with regional food distribution patterns.

## NEW YORK SUMMARY

The statistical profile of food distribution in Region II shows that the supermarkets of New York are largely served by warehouses located within the state. Approximately 71% of the food reaching New York residents is warehoused within the boundaries of the state. The major out-of-state supplier is New Jersey, which warehouses 24% of New York's food stocks, primarily serving the risk areas of New York City and nearby suburbs. Thus there will be some requirement for interstate coordination in these risk areas. In spite of its large area and population, warehouses located in New York do not contribute a significant amount of food to the other states except to Vermont in Region I (34%).

Five of the top ten distributors in Region II have warehouses in New York. These distributors account for 29% of the food stored for in-state consumption. An additional 27 distributors account for 41% of New York's food supplies. Most of the food warehoused in other states is in the hands of 8 distributors in New Jersey, while the remaining stocks warehoused in Connecticut, Massachusetts, Vermont and Pennsylvania are scattered among more than 18 distributors.

The statistical profile describing food distribution in Region II, coupled with the FEMA food distribution guidelines, provide nuclear civil protection planners with a feasible approach for reallocating food supplies under conditions of crisis relocation. This statistical profile can be used to modify the New York food support annex to include food distribution details which are consistent with regional food distribution patterns.

APPENDIX C  
TOP TEN DISTRIBUTORS

TOP TEN FOOD DISTRIBUTORS  
SERVING REGION 02

DISTRIBUTOR	NUMBER OF WARE- HOUSES	ANNUAL RETAIL SALES (\$1000)	NUMBER OF STORES SERVED	AVERAGE SALES PER STORE
1 WAKEFERN FOOD WAKEFERN FOOD CORP ELIZABETH NJ	1	1,957,500	161	12,158
2 A & P TEA CO A & P TEA CO/N.J. NORTH MONTVALE NJ	5	1,822,500	335	5,440
A & P TEA CO (PLUS DISCOUNT) FLORENCE NJ		1,381,500	257	5,375
A & P TEA CO/PHILADELPHIA YEADON PA		220,500	33	6,682
A & P TEA CO/SPRINGFIELD SPRINGFIELD MA		113,000	17	6,647
A & P TEA CO/ALTOONA ALTOONA PA		99,000	26	3,808
		8,500	2	4,250
3 S M FLICKINGER S M FLICKINGER CO BUFFALO NY	8	1,441,750	281	5,131
SYRACUSE NY		645,500	90	7,172
S M FLICKINGER/FOODSERVICE DIV LIVERPOOL NY		465,000	120	3,875
P A & S SMALL COMPANY YORK PA		102,500	19	5,395
S M FLICKINGER CO ELMIRA NY		81,000	12	6,750
JAMESTOWN NY		69,750	19	3,671
S M FLICKINGER CORP STORES BUFFALO NY		58,000	17	3,412
S M FLICKINGER CO HQ BUFFALO NY		15,000	3	5,000
		5,000	1	5,000
4 GRAND UNION/COLONIAL STORES GRAND UNION CO HQ ELMWOOD PARK NJ	3	1,395,500	263	5,306
GRAND UNION CO/NO EMPIRE DIV WATERFORD NY		798,000	137	5,825
GRAND UNION CO/CENTRAL DIV ENDWELL NY		438,000	96	4,563
		159,500	30	5,317
5 TWIN COUNTY GROCERS TWIN COUNTY GROCERS INC EDISON NJ	1	1,137,000	182	6,247

TOP TEN FOOD DISTRIBUTORS  
SERVING REGION 02

DISTRIBUTOR	NUMBER OF WARE- HOUSES	ANNUAL RETAIL SALES (\$1000)	NUMBER OF STORES SERVED	AVERAGE SALES PER STORE
6 SUPERMARKETS GENERAL SUPERMARKETS GENERAL CORP WOODBIDGE NJ	1	1,087,000	93	11,688
7 WALDBAUM WALDBAUM INC CENTRAL ISLIP NY	1	932,000	109	8,550
8 ALPHA BETA AMERICAN STORES CO PHILADELPHIA PA WHIPPANY NJ FORTY FORT PA	3	729,000 412,000 296,000 21,000	112 61 46 5	6,509 6,754 6,435 4,200
9 WHITE ROSE FOOD WHITE ROSE FOOD CORP FARMINGDALE NY	1	697,750	180	3,876
10 KRASDALE FOODS KRASDALE FOODS INC BRONX NY	1	636,000	190	3,347

APPENDIX D

SAMPLE REALLOCATION PLAN

FOR

THE PLATTSBURGH RISK AREA CONGLOMERATE



## INTRODUCTION

Nuclear Civil Protection (NCP) Planning encompasses two strategies: in-place protection and crisis relocation. Under the crisis relocation strategy, people from areas threatened by a high risk of nuclear attack will be relocated to hosting areas judged to be safely removed from the hazardous effects of nuclear explosion. The existing food distribution system must then be adjusted and reconfigured to meet the needs of the relocated population.

This plan has been developed to provide a quantitative picture of food distribution networks serving the Plattsburgh risk area and its host counties before and after relocation. It discusses the adjustments and strategies entailed in the proposed reallocation plan. In addition, it addresses the problem of transportation stress experienced by major distributors as a result of the reconfiguration of the existing food distribution system.

PLATTSBURGH RISK AREA CONGLOMERATE  
SUMMARY OF EXISTING FOOD DISTRIBUTION SYSTEM

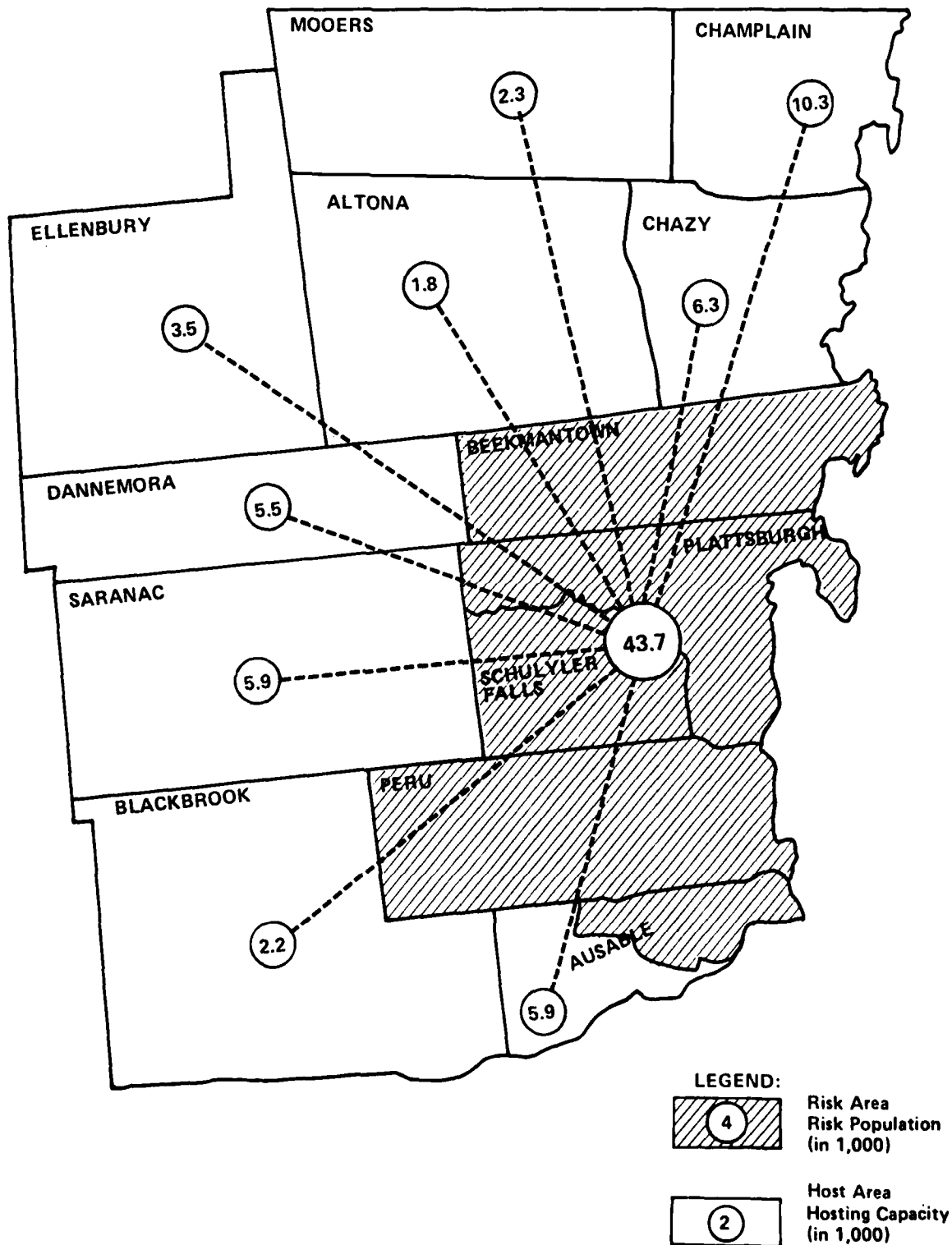
The Plattsburgh Risk Area Conglomerate is located within Clinton county, New York. The risk area includes the city of Plattsburgh, and the towns of Beekmantown, Plattsburgh, Schuyler Falls, Peru and the eastern portion of Ausable. Under crisis relocation conditions, approximately 44,000 residents currently living in the Plattsburgh risk area will have to relocate to lower-risk host areas within Clinton county. Exhibit 1 illustrates the evacuation pattern of the conglomerate.

The statistical profile of food distribution in the Plattsburgh Risk Area Conglomerate shows that all area residents are served by warehouses located outside the Conglomerate. Approximately 83% of the food currently reaching area residents is warehoused within the state of New York, with the remaining stocks coming from Springfield, Massachusetts.

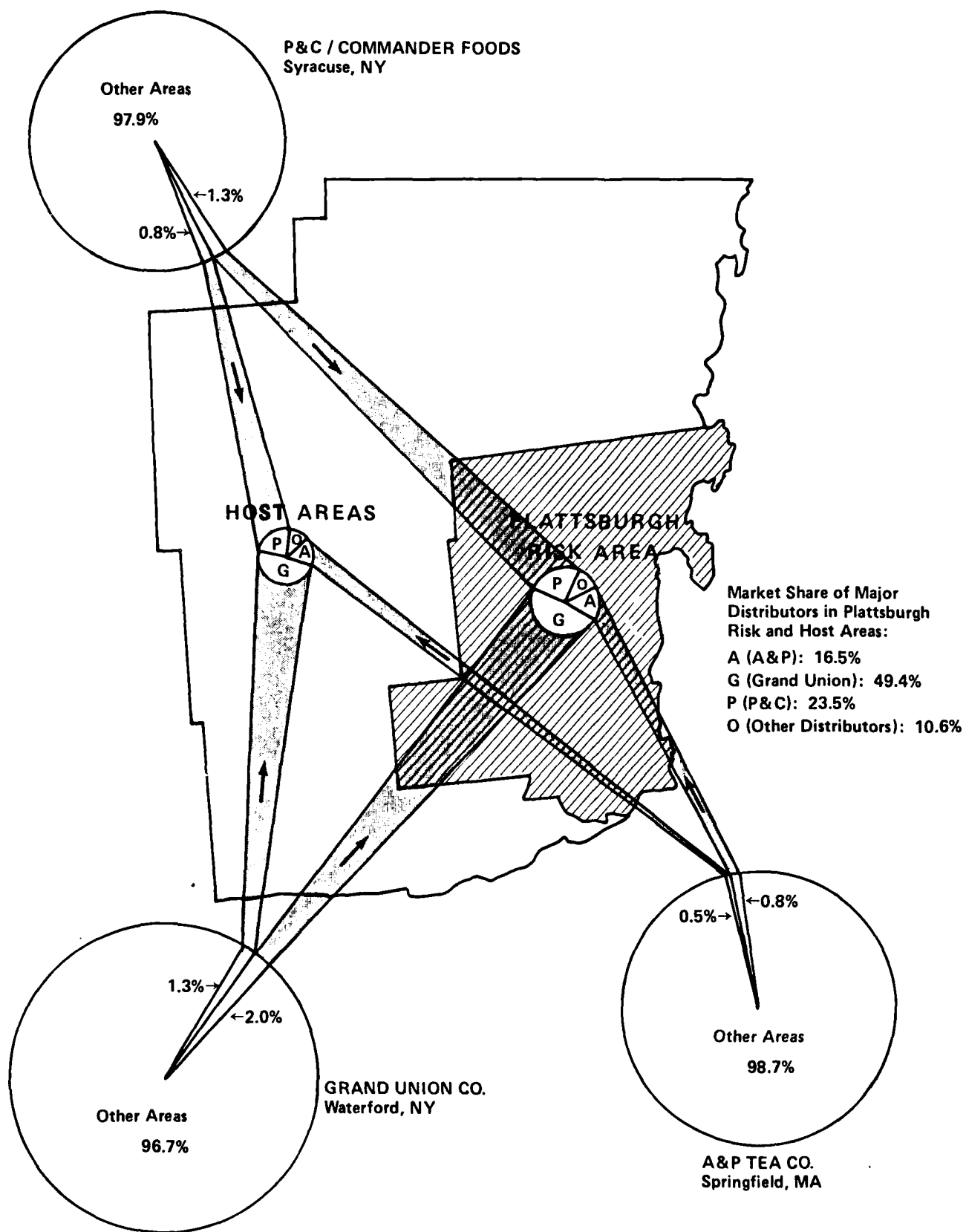
Two major distributors, Grand Union and P & C (located in Waterford and Syracuse respectively), account for almost 73% of the food consumed in the conglomerate. A & P, from Springfield, Massachusetts, accounts for an additional 17% of the area's food supplies. The remaining 11% of the area's food stocks come from Price Chopper's Schenectady and S M Flickinger's Syracuse warehouses. The detailed annual sales volume of each distributor serving the conglomerate is listed by county in Attachment A-1.

Because of the relatively small population size of the Plattsburgh conglomerate, food shipments into the conglomerate account for only 4% or less of each warehouse's total distribution volume. Exhibit 2 details the market share of each of the three major distributors serving the conglomerate. In addition to serving the conglomerate, P & C Food Markets service supermarkets in the central and eastern-portions of New York, including the risk areas of Albany-Schenectady-Troy. About 70% of Grand Union's food stocks are for in-state consumption, including the risk area of Albany. The service area of its Waterford warehouse extends into Vermont (which includes the risk area in Chittenden county), New Hampshire (which includes the risk areas of Manchester and Nashua), Massachusetts and Connecticut. In the case of A & P's Springfield warehouse, about 40% of its food stocks service supermarkets in Connecticut (including the risk areas of Bridgeport, Hartford and Bristol), while a quarter of its supplies serve residents in Massachusetts, including the risk areas of Springfield and Boston. Less than 20% of its stocks are consumed by New York residents.

**EXHIBIT 1**  
**PLATTSBURGH RISK AREA CONGLOMERATE**  
**EVACUATION PATTERN**



# **EXHIBIT 2** **MAJOR SOURCES OF SUPPLY TO PLATTSBURGH RISK AREA CONGLOMERATE** **CURRENT DISTRIBUTION PATTERN**



PLATTSBURGH RISK AREA CONGLOMERATE  
PROPOSED FOOD DISTRIBUTION SYSTEM ADJUSTMENTS  
FOR CRISIS RELOCATION

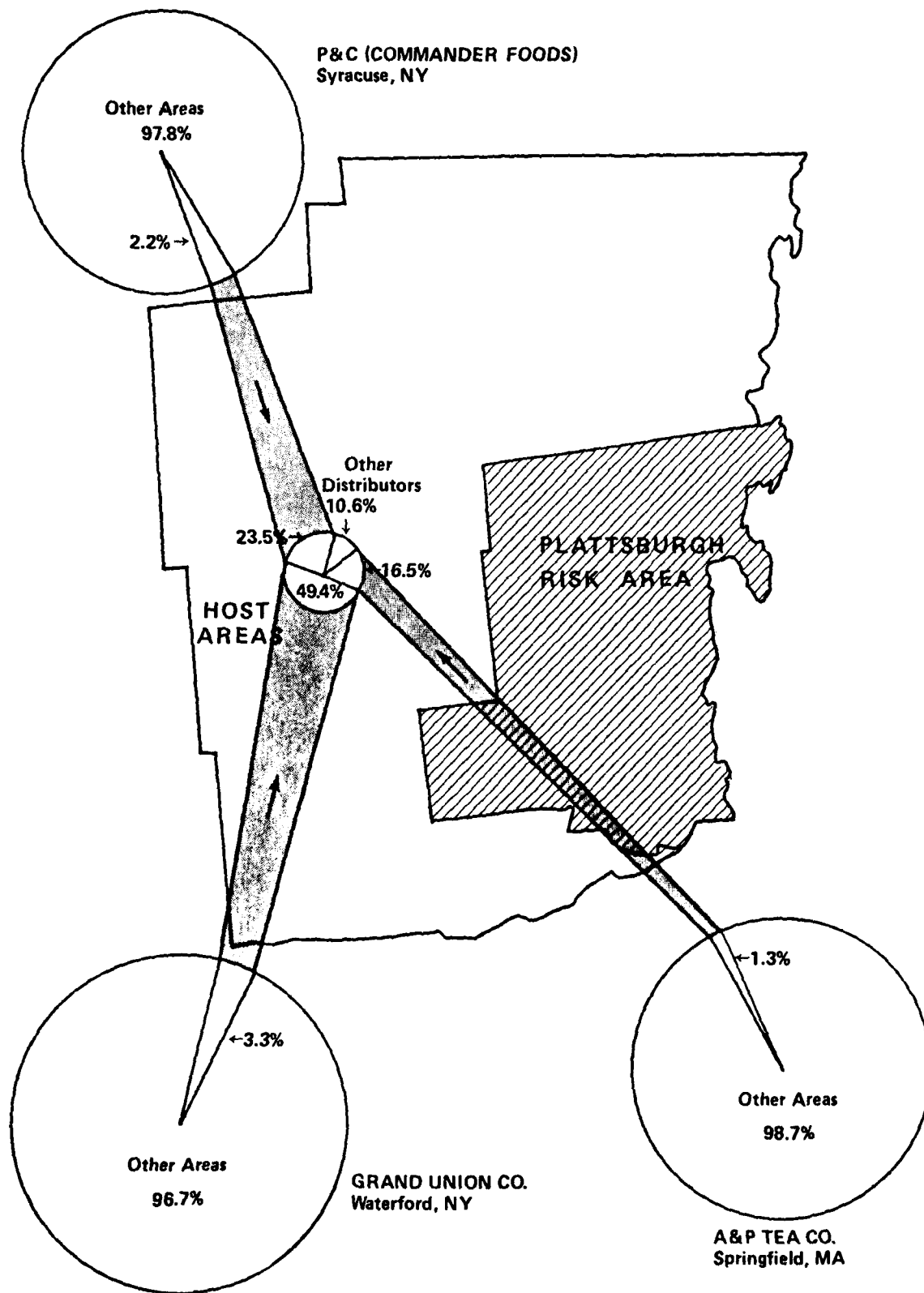
The chief adjustment in the food distribution system in support of the crisis relocation strategy entails the shift of supplies from risk area retail outlets to host area retail outlets and mass feeding centers. In general, wholesale warehouses serving the conglomerate population before evacuation will continue to do so after evacuation by shifting deliveries from their risk area stores to their host area stores. The market share of each of the three major distributors serving the conglomerate under relocation is displayed in Exhibit 3. Detailed reallocation plans for each distributor serving the Plattsburgh area may be found in Attachments A-1 and A-2.

In addition to the redirection of flow suggested in the plan, distributors should consider using a shuttle system in which full trailers are left in the host area as storage depots, emptied, and replaced with another trailer load on the return trip. This mode of operation would alleviate much of the need for additional food storage space in the host area, but it could increase the requirement for trailers as much as 100%, depending on the transportation stress level experienced by individual warehouses. Another modification would involve redirecting incoming shipments to available warehouse space in the host area. Emergency warehouse space can be converted from available unused buildings or commandeered from less critical industries in the host areas. This would decrease the vulnerability of the food stocks to nuclear attack and should be incorporated into the reallocation plan whenever adequate space is available in the host areas. NCP planners surveying the host areas should be on the lookout for suitable warehouse space.

Exhibit 4 shows the revised distribution plans for the three major distributors serving the Plattsburgh conglomerate. These plans have been expressed both in terms of a percentage increase in shipments to the distributor's stores in individual counties, and in terms of the estimated increase in tonnage of essential commodities going to each county. Host area residents and evacuees lodged with host area residents, will obtain food through their customary retail outlets. Evacuees lodged in congregate care facilities will obtain food through a combination of mass feeding centers and retail outlets.

Section 3.B.2 tabulates the percentage of truck capacity by weight and volume devoted to the shipment of critical foodstuffs. As an additional planning aid, this information is broken down into case- and pallet-loadings for two truckloads capable of feeding 3,800 citizens (See Attachment B). Suggested shipping guidelines on essential foodstuffs for wholesalers serving host area retail outlets may be found in Section 3.B.1.

**EXHIBIT 3**  
**MAJOR SOURCES OF SUPPLY TO PLATTSBURGH RISK AREA CONGLOMERATE**  
**POST-RELOCATION PATTERN**



# EXHIBIT 4

## REALLOCATION PLAN FOR A & P TEA CO.'S SPRINGFIELD (MA) WAREHOUSE TO THE PLATTSBURGH RISK AREA CONGLOMERATE

1. Cease shipments to all risk area supermarkets.
2. Redirect food shipments to host areas as follows:

<u>Town, State</u>	<u>Recommended Level (% of Current Ship -ment, Essential Goods Only)</u>	<u>Estimated Additional Shipments+ (1,000#/week)</u>
Altona, NY	197%	5.9
Ausable, NY	389%	19.5
Blackbrook, NY	245%	7.2
Champlain, NY	283%	34.0
Chazy, NY	285%	20.8
Dannemora, NY	201%	18.1
Ellenbury, NY	298%	11.5
Mooers, NY	188%	7.6
Saranac, NY	287%	19.3

### TRANSPORTATION STRESS:

Transportation stress imposed by the Plattsburgh evacuees would be minimal. To estimate the stress imposed on this warehouse by crisis relocation, it will be necessary to document the additional mileage imposed by the evacuation of the Bridgeport, Hartford and Bristol risk areas in Connecticut, and the Springfield and Boston risk areas in Massachusetts.

+ Edible Weight

REALLOCATION PLAN FOR GRAND UNION'S WATERFORD (NY) WAREHOUSE  
TO THE PLATTSBURGH RISK AREA CONGLOMERATE

1. Cease shipments to all risk area supermarkets.
2. Redirect food shipments to host areas as follows:

<u>Town, State</u>	<u>Recommended Level (% of Current Ship- ment, Essential Goods Only)</u>	<u>Estimated Additional Shipments+ (1,000#/week)</u>
Altona, NY	197%	17.8
Ausable, NY	389%	58.6
Blackbrook, NY	247%	21.5
Champlain, NY	283%	101.8
Chazy, NY	286%	62.3
Dannemora, NY	201%	54.4
Ellenbury, NY	297%	34.6
Mooers, NY	188%	22.7
Saranac, NY	287%	57.8

TRANSPORTATION STRESS:

Transportation stress imposed by the Plattsburgh evacuees would be minimal. To estimate the stress imposed on this warehouse by crisis relocation, it will be necessary to document the additional mileage imposed by the evacuation of the Albany-Schenectady-Troy (New York), Chittenden (Vermont), and Nashua and Manchester risk areas in New Hampshire.

+ Edible Weight



REALLOCATION PLAN FOR P & C CO.'S SYRACUSE (NY) WAREHOUSE  
TO THE PLATTSBURGH RISK AREA CONGLOMERATE

1. Cease shipments to all risk area supermarkets.
2. Redirect food shipments to host areas as follows:

<u>Town, State</u>	<u>Recommended Level (% of Current Ship- ment, Essential Goods Only)</u>	<u>Estimated Additional Shipments+ (1,000#/week)</u>
Altona, NY	197%	8.5
Ausable, NY	389%	27.9
Blackbrook, NY	246%	10.3
Champlain, NY	283%	48.6
Chazy, NY	286%	29.7
Dannemora, NY	201%	26.0
Ellenbury, NY	298%	16.5
Mooers, NY	189%	10.9
Saranac, NY	287%	27.6

TRANSPORTATION STRESS:

Transportation stress imposed by the Plattsburgh evacuees would be minimal. To estimate the stress imposed on this warehouse by crisis relocation, it will be necessary to document the additional mileage imposed by the evacuation of the Albany-Schenectady-Troy risk areas.

+ Edible Weight

## PLATTSBURGH RISK AREA CONGLOMERATE TRANSPORTATION STRESS

To explore quantitatively the extent of the strain placed on the local delivery system of a warehouse as a result of crisis relocation, a transportation stress factor (defined as the ratio of post-evacuation ton-miles to pre-evacuation ton-miles) can be calculated to estimate the potential requirement for additional drivers and equipment for individual warehouse. From the standpoint of a risk area, the transportation stress factor can be considered to have two components:

- (1) Additional mileage imposed by the movement of risk area residents away from their normal source of supply.
- (2) Mileage requirements imposed by the continued operation of the remaining distribution network, some of which will be reconfigured in response to other risk area movements.

In the case of the Plattsburgh risk area conglomerate, the transportation stress level experienced by the major distributors serving the conglomerate would be minimal because of the proximity of the host areas to the risk area. No reasonable increase in transportation mileage would be imposed by shifting the destination of Plattsburgh's food supplies, which normally travel an average of 210 miles from the Albany and Syracuse areas, from the risk area to the nearby host area. Furthermore, shipments to the conglomerate account for less than 4% of each of the major distributors' total sales volume. Hence the extra mileage imposed on a particular distributor's warehouse as a result of redirecting food to the Plattsburgh host areas is insignificant.

Whenever trailers are shuttled and used for host area storage, it is estimated that one additional trailer will be needed for each trailer employed for storage if the transportation stress level experienced by the warehouse exceeds 1.8. As the stress level falls below 1.8, some existing trailers may become available for host area storage. The number of trailers which can be used in this fashion increases as the stress level drops. At a stress level of 1.0, it is estimated that as much as 50% of the existing trailer fleet could be used for on-site storage in the host areas.

In order to determine the full extent of the transportation stress imposed on Central New York food distributors such as Grand Union and P & C, it would be necessary to develop a reallocation plan covering all of the risk areas served by these distributors.

# ATTACHMENT A-1

PLATTSBURGH RISK AREA CONGLOMERATE  
EXISTING SUPERMARKET SALES (\$1,000/YEAR)

DISTRIBUTOR LOCATION	PLATTSBURGH RISK AREAS*	H O S T C O U N T I E S										TOTAL
		AUSABLE+	BLACK- BROOK	CHAZY	DANNE- MORRIS	PLAIN	ELLENBURY	ALTONA	SARANAC	MOORE		
A & P Tea Co. Springfield, MA	4189	197	143	326	521	541	170	178	300	250	6815	
Grand Union Co. Waterford, NY	12569	591	427	977	1563	1622	511	533	900	751	20444	
P & C/Commander Foods Syracuse, NY	5985	281	204	465	745	772	243	254	429	357	9735	
Price Chopper Schenectady, NY	1796	84	61	139	224	232	73	76	129	107	2921	
S M Flickinger Syracuse, NY	897	42	30	70	112	116	37	38	64	54	1460	
Total	25436	1195	865	1977	3165	3283	1034	1079	1822	1519	41375	

\* Includes Plattsburgh, Peru, Schuyler Falls, Beekmantown, and part of Ausable.

+ Partly risk and partly host

# ATTACHMENT A-2

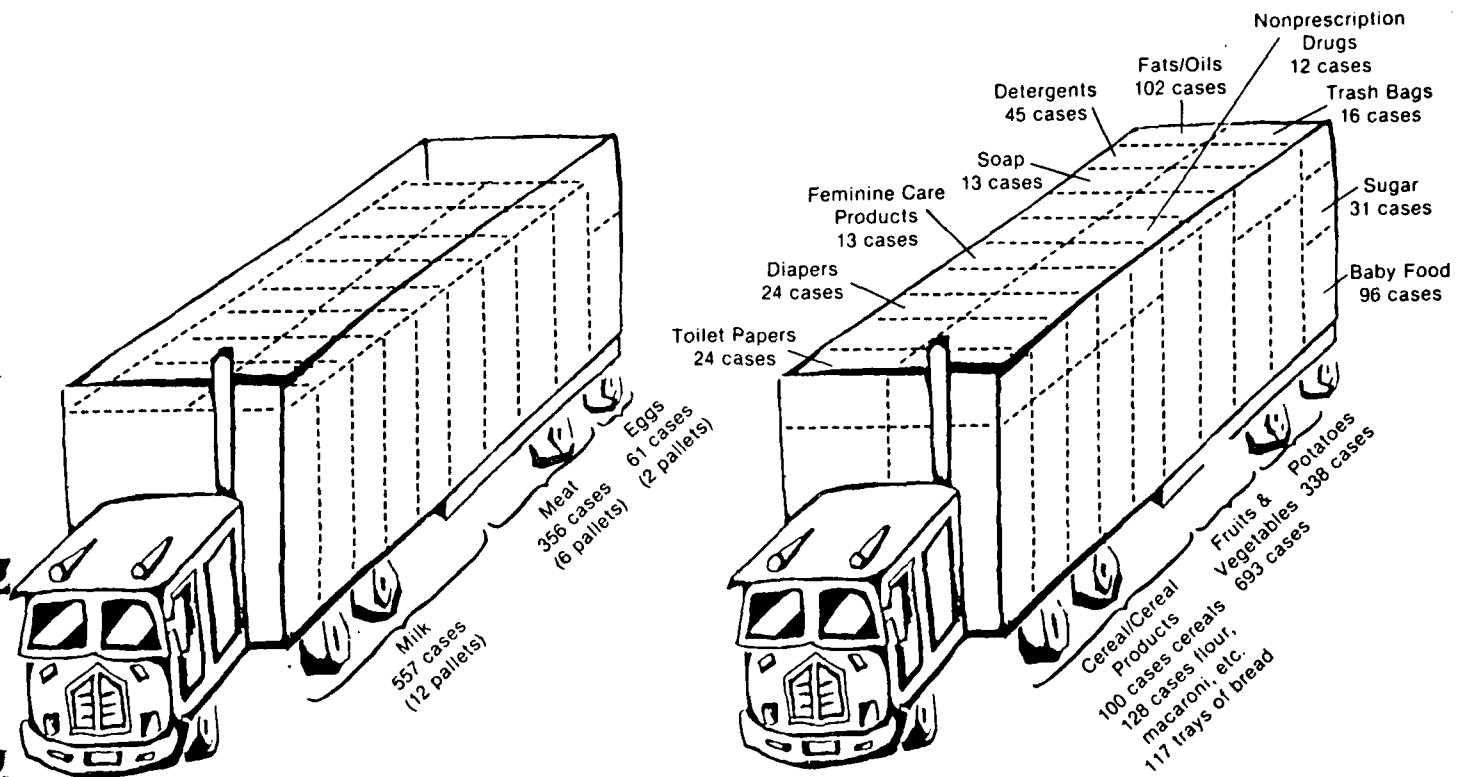
PLATTSBURGH RISK AREA CONGLOMERATE  
POST-RELOCATION SUPERMARKET SALES (\$1,000/YEAR)

DISTRIBUTOR LOCATION	PLATTSBURGH RISK AREAS*	H O S T C O U N T I E S								TOTAL
		AUSABLE+	BLACK- BROOK	CHAZY	DANNEMORA	CHAMPLAIN	ELLENBURY	ALTONA	SARANAC	
A & P Tea Co. Springfield, MA	0	766	351	930	1049	1529	506	351	862	6015
Grand Union Co. Watertford, NY	0	2297	1053	2791	3147	4588	1518	1052	2585	20444
P & C/Commander Foods Syracuse, NY	0	1094	502	1329	1497	2185	723	501	1231	9735
Price Chopper Schenectady, NY	0	328	151	399	449	656	217	150	369	2921
S H Flickinger Syracuse, NY	0	164	75	199	225	328	108	75	185	1460
Total	0	4648	2132	5648	6370	9285	3074	2128	5231	2859
										41375

\* Includes Plattsburgh, Peru, Schuyler Falls, Beekmantown, and part of Ausable.

+ Partly risk and partly host

## ATTACHMENT B



### TWO TRUCKLOADS CAPABLE OF SUSTAINING 3800 PEOPLE FOR ONE WEEK

FOOD (refrigerated transport)		FOOD (non-refrigerated transport)		NON-FOOD	
Milk	557 cases	Cereals	345 cases	Paper Products	64 cases
Meat	356 cases	Fruits & Vegetables	693 cases	Hygiene Items	71 cases
Eggs	61 cases	Potatoes	338 cases	Aspirin	12 cases
		Fats & Oils	102 cases		
		Sugar	31 cases		
		Baby Food	96 cases		

APPENDIX E  
COUNTY LISTINGS

## COUNTY SUPPLIERS

TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
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REGION 02  
STATE: NJ

## ATLANTIC

A & P TEA CO (PLUS DISCOUNT)	FLORENCE NJ	1	0	0	0	1	0	7,000
A & P TEA CO/PHILADELPHIA	YEADON PA	2	0	0	1	1	0	10,000
AMERICAN STORES CO	PHILADELPHIA PA	4	0	0	1	3	0	22,000
FLEMING CO/THRIFTWAY DIV	OAKS PA	7	3	0	2	1	1	23,250
FRANKFORD-QUAKER GROCERY CO	PHILADELPHIA PA	1	0	0	0	1	0	5,000
PERLOFF BROTHERS	PHILADELPHIA PA	3	2	1	0	0	0	3,000
SUPERMARKETS GENERAL CORP	WOODBRIIDGE NJ	1	0	0	0	0	1	15,000
TWIN COUNTY GROCERS INC	EDISON NJ	2	0	0	1	1	0	10,000
WAKEFERN FOOD CORP	ELIZABETH NJ	4	0	0	0	0	4	60,000
COUNTY TOTAL:		25	5	1	5	8	6	155,250

## BERGEN

A & P TEA CO (PLUS DISCOUNT)	FLORENCE NJ	1	0	0	0	1	0	5,000
A & P TEA CO/N.J. NORTH	MONTVALE NJ	17	0	0	4	11	2	110,000
AMERICAN STORES CO	WHIPPANY NJ	5	0	0	0	2	3	50,000
BOZZUTOS INC	CHESHIRE CT	2	0	1	1	0	0	4,500
GENERAL TRADING CO	CARLSTADT NJ	1	0	0	1	0	0	3,000
GRAND UNION CO HQ	ELMHOD PARK NJ	23	0	0	5	14	4	135,000
GRISTEDE BROTHERS INC	ERONX NY	1	0	0	1	0	0	3,000
MID EASTERN COOPERATIVE INC	CARLSTADT NJ	3	0	2	1	0	0	6,000
SUPERMARKETS GENERAL CORP	WOODBRIIDGE NJ	6	0	0	0	2	4	54,000
TWIN COUNTY GROCERS INC	EDISON NJ	17	0	0	4	9	4	108,000
WAKEFERN FOOD CORP	ELIZABETH NJ	16	0	0	1	1	14	198,000
WHITE ROSE FOOD CORP	FARMINGDALE NY	5	0	1	0	2	2	39,500
SMALL SUPPLIERS		8	3	4	0	0	1	18,250
COUNTY TOTAL:		105	3	8	18	42	34	733,250

## BURLINGTON

A & P TEA CO (PLUS DISCOUNT)	FLORENCE NJ	1	0	0	0	1	0	7,000
A & P TEA CO/PHILADELPHIA	YEADON PA	2	0	0	1	0	1	18,000
AMERICAN STORES CO	PHILADELPHIA PA	12	0	0	2	8	2	81,000
FLEMING CO/THRIFTWAY DIV	OAKS PA	5	0	2	1	1	1	21,000
FRANKFORD-QUAKER GROCERY CO	PHILADELPHIA PA	9	0	0	2	2	5	73,000
G H DELP CO	TEMPLE PA	1	0	0	0	0	1	10,000
JEWEL FOOD STORES	BLUE BELL PA	3	0	0	0	3	0	19,000
P A & S SMALL COMPANY	YORK PA	3	0	0	1	1	1	20,000
SUPERMARKETS GENERAL CORP	WOODBRIIDGE NJ	1	0	0	0	1	0	7,000
WAKEFERN FOOD CORP	ELIZABETH NJ	4	0	0	0	3	1	29,000
COUNTY TOTAL:		41	0	2	7	20	12	285,000

## CAMDEN

A & P TEA CO (PLUS DISCOUNT)	FLORENCE NJ	4	0	0	0	3	1	29,000
A & P TEA CO/PHILADELPHIA	YEADON PA	5	0	0	1	3	1	35,000
AMERICAN STORES CO	PHILADELPHIA PA	11	0	0	1	7	3	91,000
FLEMING CO/THRIFTWAY DIV	OAKS PA	11	1	1	3	4	2	53,250
FRANKFORD-QUAKER GROCERY CO	PHILADELPHIA PA	16	3	3	2	5	3	74,750
JEWEL FOOD STORES	BLUE BELL PA	3	0	0	0	3	0	21,000
SUPERMARKETS GENERAL CORP	WOODBRIIDGE NJ	4	0	0	1	0	3	43,000
WAKEFERN FOOD CORP	ELIZABETH NJ	2	0	0	1	0	1	18,000
SMALL SUPPLIERS		2	0	2	0	0	0	3,000
COUNTY TOTAL:		58	4	6	9	25	14	368,000

## CAPE MAY

A & P TEA CO/PHILADELPHIA	YEADON PA	4	0	0	1	2	1	25,000
AMERICAN STORES CO	PHILADELPHIA PA	6	0	0	0	4	2	40,000
FRANKFORD-QUAKER GROCERY CO	PHILADELPHIA PA	1	0	0	0	1	0	5,000
MILITARY	BUY DIRECT	1	0	0	1	0	0	3,000
PERLOFF BROTHERS	PHILADELPHIA PA	3	2	1	0	0	0	3,000
WAKEFERN FOOD CORP	ELIZABETH NJ	1	0	0	0	0	1	15,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		17	3	1	2	7	4	91,750

## COUNTY SUPPLIERS

## REGION 02, STATE NJ (CONTINUED)

TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
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## DUMBERLAND

A & P TEA CO/PHILADELPHIA	YEADON PA	1	0	0	0	1	0	5,000
AMERICAN STORES CO	PHILADELPHIA PA	2	0	0	1	0	1	13,000
FLEMING CO/THRIFTWAY DIV	OAKS PA	2	0	0	1	1	0	3,000
FRANKFORD-QUAKER GROCERY CO	PHILADELPHIA PA	2	1	0	0	1	0	7,750
G H DELP CO	TEMPLE PA	2	0	0	2	0	0	6,000
JEWEL FOOD STORES	BLUE BELL PA	1	0	0	0	1	0	5,000
PERLOFF BROTHERS	PHILADELPHIA PA	2	0	1	1	0	0	4,500
SUPERMARKETS GENERAL CORP	WOODBIDGE NJ	1	0	0	0	0	1	10,000
TWIN COUNTY GROCERS INC	EDISON NJ	3	0	0	1	2	0	17,000
WAKEFERN FOOD CORP	ELIZABETH NJ	1	0	0	0	0	1	15,000
COUNTY TOTAL:		17	1	1	6	6	3	91,250

## ESSEX

A & P TEA CO (PLUS DISCOUNT)	FLORENCE NJ	1	0	0	1	0	0	3,000
A & P TEA CO/N.J. NORTH	MONTVALE NJ	12	0	1	5	3	3	70,500
AMERICAN STORES CO	WHIPPANY NJ	2	0	0	1	1	0	3,000
BOZZUTOS INC	CHESHIRE CT	1	1	0	0	0	0	750
GENERAL TRADING CO	CARLSTADT NJ	3	0	2	1	0	0	6,000
GRAND UNION CO HQ	ELMWOOD PARK NJ	3	0	1	0	1	1	16,500
KRASDALE FOODS INC	BRONX NY	4	0	2	1	1	0	11,000
MILLER AND HARTMAN	LANCASTER PA	1	0	1	0	0	0	1,500
SUPERMARKETS GENERAL CORP	WOODBIDGE NJ	7	0	0	1	0	6	73,000
TWIN COUNTY GROCERS INC	EDISON NJ	16	1	1	8	2	4	93,250
WAKEFERN FOOD CORP	ELIZABETH NJ	10	0	0	0	3	7	126,000
WHITE ROSE FOOD CORP	FARMINGDALE NY	8	0	0	3	3	2	54,000
COUNTY TOTAL:		68	2	8	21	14	23	466,500

## GLOUCESTER

A & P TEA CO/PHILADELPHIA	YEADON PA	1	0	0	0	1	0	5,000
AMERICAN STORES CO	PHILADELPHIA PA	9	0	0	0	8	1	69,000
FLEMING CO/THRIFTWAY DIV	OAKS PA	3	1	0	1	0	1	18,750
FRANKFORD-QUAKER GROCERY CO	PHILADELPHIA PA	1	0	0	0	1	0	7,000
G H DELP CO	TEMPLE PA	1	0	0	0	1	0	7,000
JEWEL FOOD STORES	BLUE BELL PA	2	0	0	0	2	0	14,000
SUPERMARKETS GENERAL CORP	WOODBIDGE NJ	1	0	0	0	0	1	10,000
WAKEFERN FOOD CORP	ELIZABETH NJ	1	0	0	0	0	1	10,000
SMALL SUPPLIERS		2	2	0	0	0	0	1,500
COUNTY TOTAL:		21	3	0	1	13	4	142,250

## HUDSON

A & P TEA CO (PLUS DISCOUNT)	FLORENCE NJ	1	0	0	0	1	0	7,000
A & P TEA CO/N.J. NORTH	MONTVALE NJ	9	0	1	0	7	1	54,500
AMERICAN STORES CO	WHIPPANY NJ	3	0	0	1	1	1	18,000
BOZZUTOS INC	CHESHIRE CT	1	0	0	0	1	0	7,000
GENERAL TRADING CO	CARLSTADT NJ	4	0	4	0	0	0	6,000
GRAND UNION CO HQ	ELMWOOD PARK NJ	1	0	0	0	1	0	5,000
KRASDALE FOODS INC	BRONX NY	2	0	1	1	0	0	4,500
SUPERMARKETS GENERAL CORP	WOODBIDGE NJ	2	0	0	0	0	2	30,000
TWIN COUNTY GROCERS INC	EDISON NJ	10	0	0	6	2	2	57,000
WAKEFERN FOOD CORP	ELIZABETH NJ	9	0	0	0	0	9	125,000
WHITE ROSE FOOD CORP	FARMINGDALE NY	4	0	1	2	1	0	12,500
COUNTY TOTAL:		46	0	7	10	14	15	326,500

## HUNTERDON

A & P TEA CO/N.J. NORTH	MONTVALE NJ	3	0	0	0	3	0	21,000
AMERICAN STORES CO	PHILADELPHIA PA	2	0	0	1	1	0	8,000
FLEMING CO/THRIFTWAY DIV	OAKS PA	7	3	1	1	0	2	36,750
GRAND UNION CO HQ	ELMWOOD PARK NJ	1	0	0	0	0	1	10,000
P A & S SMALL COMPANY	YORK PA	2	0	0	2	0	0	6,000
TWIN COUNTY GROCERS INC	EDISON NJ	2	0	0	1	0	1	13,000
WAKEFERN FOOD CORP	ELIZABETH NJ	1	0	0	0	1	0	7,000
COUNTY TOTAL:		18	3	1	5	5	4	101,750



COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 02, STATE NJ (CONTINUED)								
MERCER								
A & P TEA CO (PLUS DISCOUNT)	FLORENCE NJ	2	0	0	0	2	0	14,000
AMERICAN STORES CO	PHILADELPHIA PA	7	0	0	0	6	1	48,000
FLEMING CO/THRIFTWAY DIV	OAKS PA	6	0	1	3	0	2	30,500
FRANKFORD-QUAKER GROCERY CO	PHILADELPHIA PA	5	1	0	1	2	1	25,750
GRAND UNION CO HQ	ELMWOOD PARK NJ	1	0	0	0	1	0	7,000
JEWEL FOOD STORES	BLUE BELL PA	2	0	0	0	2	0	14,000
MILITARY	BUY DIRECT	2	0	0	0	0	2	30,000
P A & S SMALL COMPANY	YORK PA	5	0	0	2	1	2	43,000
PERLOFF BROTHERS	PHILADELPHIA PA	1	1	0	0	0	0	750
SUPERMARKETS GENERAL CORP	WOODBRIIDGE NJ	1	0	0	0	1	0	7,000
TWIN COUNTY GROCERS INC	EDISON NJ	2	0	0	1	0	1	13,000
WAKEFERN FOOD CORP	ELIZABETH NJ	8	0	0	0	3	5	86,000
COUNTY TOTAL:		42	2	1	7	16	14	319,000
MIDDLESEX								
A & P TEA CO (PLUS DISCOUNT)	FLORENCE NJ	2	0	0	0	1	1	17,000
A & P TEA CO/N.J. NORTH	MONTVALE NJ	8	0	0	3	4	1	47,000
AMERICAN STORES CO	WHIPPANY NJ	6	0	1	1	2	2	39,500
GRAND UNION CO HQ	ELMWOOD PARK NJ	1	0	0	0	0	1	10,000
SUPERMARKETS GENERAL CORP	WOODBRIIDGE NJ	6	0	0	0	2	4	72,000
TWIN COUNTY GROCERS INC	EDISON NJ	15	1	2	1	9	2	77,750
WAKEFERN FOOD CORP	ELIZABETH NJ	15	0	0	0	3	12	176,000
COUNTY TOTAL:		53	1	3	5	21	23	439,250
MONMOUTH								
A & P TEA CO (PLUS DISCOUNT)	FLORENCE NJ	2	0	0	0	2	0	14,000
A & P TEA CO/N.J. NORTH	MONTVALE NJ	13	0	0	6	7	0	61,000
A & P TEA CO/PHILADELPHIA	YEADON PA	1	0	0	0	1	0	5,000
AMERICAN STORES CO	WHIPPANY NJ	8	0	1	1	6	0	42,500
FLEMING CO/THRIFTWAY DIV	OAKS PA	1	0	1	0	0	0	1,500
GENERAL TRADING CO	CARLSTADT NJ	2	0	1	1	0	0	4,500
GRAND UNION CO HQ	ELMWOOD PARK NJ	2	0	0	0	1	1	22,000
MILITARY	BUY DIRECT	1	0	0	0	0	1	15,000
STOP AND SHOP INC	BOSTON MA	2	0	0	0	2	0	12,000
SUPERMARKETS GENERAL CORP	WOODBRIIDGE NJ	3	0	0	1	0	2	28,000
TWIN COUNTY GROCERS INC	EDISON NJ	20	0	0	1	15	4	130,000
WAKEFERN FOOD CORP	ELIZABETH NJ	11	0	0	0	2	9	124,000
SMALL SUPPLIERS		2	0	2	0	0	0	3,000
COUNTY TOTAL:		68	0	5	10	36	17	462,500
MCPHIS								
A & P TEA CO/N.J. NORTH	MONTVALE NJ	12	0	1	3	6	2	66,500
AFFILIATED FOOD DISTRIBUTORS	SCRANTON PA	1	1	0	0	0	0	750
AMERICAN STORES CO	WHIPPANY NJ	5	0	0	2	3	0	27,000
GRAND UNION CO HQ	ELMWOOD PARK NJ	4	0	0	0	3	1	34,000
SUPERMARKETS GENERAL CORP	WOODBRIIDGE NJ	5	0	0	0	2	3	52,000
TWIN COUNTY GROCERS INC	EDISON NJ	9	0	0	3	4	2	51,000
WAKEFERN FOOD CORP	ELIZABETH NJ	11	0	0	0	0	11	150,000
WHITE ROSE FOOD CORP	FARMINGDALE NY	3	0	0	0	3	0	21,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		51	2	1	3	21	19	403,000
OCEAN								
A & P TEA CO (PLUS DISCOUNT)	FLORENCE NJ	1	0	0	0	1	0	7,000
A & P TEA CO/N.J. NORTH	MONTVALE NJ	6	0	0	0	5	1	41,000
A & P TEA CO/PHILADELPHIA	YEADON PA	1	0	0	0	0	1	10,000
AMERICAN STORES CO	WHIPPANY NJ	1	0	0	0	1	0	5,000
AMERICAN STORES CO	PHILADELPHIA PA	2	0	0	0	2	0	12,000
FRANKFORD-QUAKER GROCERY CO	PHILADELPHIA PA	1	0	0	0	1	0	5,000
G H DELP CO	TEMPLE PA	2	0	1	1	0	0	4,500
GRAND UNION CO HQ	ELMWOOD PARK NJ	3	0	0	0	2	1	29,000
MILITARY	BUY DIRECT	1	0	0	1	0	0	3,000
PERLOFF BROTHERS	PHILADELPHIA PA	2	1	1	0	0	0	2,250
SUPERMARKETS GENERAL CORP	WOODBRIIDGE NJ	1	0	0	0	0	1	15,000
TWIN COUNTY GROCERS INC	EDISON NJ	9	0	0	1	3	5	80,000

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 02, STATE NJ, OCEAN	(CONTINUED)							
WAKEFERN FOOD CORP	ELIZABETH NJ	7	0	0	0	2	5	89,000
SMALL SUPPLIERS		2	0	1	0	1	0	6,500
COUNTY TOTAL:		39	1	3	3	13	14	309,250
PASSAIC								
A & P TEA CO (PLUS DISCOUNT)	FLORENCE NJ	1	0	0	1	0	0	3,000
A & P TEA CO/N.J. NORTH	MONTVALE NJ	9	0	0	2	7	0	45,000
AMERICAN STORES CO	WHIPPANY NJ	3	0	0	0	3	0	17,000
BOZZUTO'S INC	CHESHIRE CT	1	0	1	0	0	0	1,500
GENERAL TRADING CO	CARLSTADT NJ	1	0	1	0	0	0	1,500
GRAND UNION CO HQ	ELMWOOD PARK NJ	7	0	1	3	2	1	32,500
KRASDALE FOODS INC	BROOK NY	1	0	1	0	0	0	1,500
SUPERMARKETS GENERAL CORP	WOODBIDGE NJ	3	0	0	0	1	2	35,000
TWIN COUNTY GROCERS INC	EDISON NJ	13	1	1	2	5	4	75,250
WAKEFERN FOOD CORP	ELIZABETH NJ	4	0	0	0	0	4	60,000
SMALL SUPPLIERS		2	1	1	0	0	0	2,250
COUNTY TOTAL:		45	2	6	8	18	11	274,500
SALEM								
AMERICAN STORES CO	PHILADELPHIA PA	3	0	0	0	3	0	15,000
SMALL SUPPLIERS		2	1	0	0	1	0	5,750
COUNTY TOTAL:		5	1	0	0	4	0	20,750
SOMERSET								
A & P TEA CO/N.J. NORTH	MONTVALE NJ	5	0	0	3	2	0	23,000
AMERICAN STORES CO	WHIPPANY NJ	1	0	0	0	0	1	10,000
GRAND UNION CO HQ	ELMWOOD PARK NJ	2	0	0	1	1	0	10,000
SUPERMARKETS GENERAL CORP	WOODBIDGE NJ	1	0	0	0	0	1	15,000
TWIN COUNTY GROCERS INC	EDISON NJ	5	0	1	0	3	1	33,500
WAKEFERN FOOD CORP	ELIZABETH NJ	3	0	0	0	1	2	32,000
WHITE ROSE FOOD CORP	FARMINGDALE NY	1	0	0	0	1	0	5,000
COUNTY TOTAL:		18	0	1	4	8	5	129,500
SUSSEX								
A & P TEA CO/N.J. NORTH	MONTVALE NJ	6	0	0	1	5	0	35,000
AFFILIATED FOOD DISTRIBUTORS	SCRANTON PA	1	0	1	0	0	0	1,500
AMERICAN STORES CO	WHIPPANY NJ	2	0	0	1	1	0	8,000
GRAND UNION CO HQ	ELMWOOD PARK NJ	1	0	0	0	0	1	15,000
WAKEFERN FOOD CORP	ELIZABETH NJ	3	0	0	0	0	3	45,000
COUNTY TOTAL:		13	0	1	2	6	4	105,500
UNION								
A & P TEA CO (PLUS DISCOUNT)	FLORENCE NJ	3	0	0	0	0	3	30,000
A & P TEA CO/N.J. NORTH	MONTVALE NJ	11	0	1	1	7	2	74,500
AMERICAN STORES CO	WHIPPANY NJ	7	0	0	0	6	1	46,000
GRAND UNION CO HQ	ELMWOOD PARK NJ	1	0	0	1	0	0	3,000
SUPERMARKETS GENERAL CORP	WOODBIDGE NJ	7	0	0	0	0	7	95,000
TWIN COUNTY GROCERS INC	EDISON NJ	16	1	3	3	5	4	86,250
WAKEFERN FOOD CORP	ELIZABETH NJ	6	0	0	0	0	6	85,000
WHITE ROSE FOOD CORP	FARMINGDALE NY	2	0	0	0	1	1	22,000
COUNTY TOTAL:		53	1	4	5	19	24	441,750
WARREN								
A & P TEA CO/N.J. NORTH	MONTVALE NJ	3	0	0	0	3	0	19,000
AMERICAN STORES CO	WHIPPANY NJ	1	0	0	0	1	0	7,000
AMERICAN STORES CO	PHILADELPHIA PA	2	0	0	1	1	0	8,000
FLEMING CO/THRIFTWAY DIV	OAKS PA	3	1	0	1	0	1	18,750
GRAND UNION CO HQ	ELMWOOD PARK NJ	1	0	0	0	0	1	15,000
MID EASTERN COOPERATIVE INC	CARLSTADT NJ	1	0	1	0	0	0	1,500
P A & S SMALL COMPANY	YORK PA	1	0	0	0	1	0	7,000
WAKEFERN FOOD CORP	ELIZABETH NJ	3	0	0	0	1	2	32,000
SMALL SUPPLIERS		3	2	1	0	0	0	3,000
COUNTY TOTAL:		18	3	2	2	7	4	111,250
NJ STATE TOTAL:		821	37	62	138	330	254	5,778,750

## COUNTY SUPPLIERS

TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
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REGION 02  
STATE: NY

## ALBANY

A & P TEA CO/SPRINGFIELD	SPRINGFIELD MA	4	0	1	3	0	0	10,500
ALBANY PUBLIC MARKETS INC	COLONIE NY	4	0	0	3	0	1	19,000
BI LO WHOLESALE GROCERS	ALBANY NY	9	4	4	0	0	1	24,000
DUBOVSKY & SONS INC	GLENDALE NY	1	0	1	0	0	0	1,500
GRAND UNION CO/NO EMPIRE DIV	WATERFORD NY	8	0	1	2	4	1	39,500
J TREFFILETTI AND SONS	ALBANY NY	7	0	3	2	2	0	20,500
JOHN L ENGLISH CO	COHOES NY	3	3	0	0	0	0	2,250
PRICE CHOPPER/GOLUB CORP	SCHENECTADY NY	11	0	1	3	4	3	69,500
WAKEFERN FOOD CORP	ELIZABETH NJ	3	0	0	0	1	2	32,000
SMALL SUPPLIERS		1	0	1	0	0	0	1,500
COUNTY TOTAL:		51	7	12	13	11	8	220,250

## ALLEGANY

OLEAN WHOLESALE GROCER COOP	OLEAN NY	5	1	2	1	0	1	16,750
PETER J SCHMITT CO	CHEEKTOWAGA NY	1	0	0	0	0	1	10,000
S M FLICKINGER CO	JAMESTOWN NY	5	0	1	3	1	0	15,500
COUNTY TOTAL:		11	1	3	4	1	2	42,250

## BRONX

A & P TEA CO (PLUS DISCOUNT)	FLORENCE NJ	1	0	0	1	0	0	3,000
A & P TEA CO/N.J. NORTH	MONTVALE NJ	10	0	5	2	3	0	30,500
BEST WAY FOODS INC	BRONX NY	1	1	0	0	0	0	750
BOZZUTOS INC	CHESHIRE CT	1	1	0	0	0	0	750
DAITCH SHOPWELL CORP STORES	BRONX NY	5	0	0	2	1	2	43,000
DAITCH SHOPWELL/ASSOC FDS DIV	JAMAICA NY	10	0	4	6	0	0	24,000
FIRST NATIONAL SUPERMARKETS INC	WINDSOR LOCKS CT	3	0	0	2	1	0	11,000
GRAND UNION CO HQ	ELIMWOOD PARK NJ	7	0	3	3	1	0	18,500
GRISTEDE BROTHERS INC	BRONX NY	5	2	2	0	1	0	11,500
KEY FOOD STORES COOPERATIVE	BROOKLYN NY	11	1	3	4	2	1	37,250
KFASDALE FOODS INC	BRONX NY	47	1	10	22	14	0	153,750
MID EASTERN COOPERATIVE INC	CARLSTADT NJ	3	0	0	0	3	0	15,000
PIONEER FOOD STORES INC	CARLSTADT NJ	18	1	9	7	1	0	40,250
SUPERMARKETS GENERAL CORP	WOODBRIDGE NJ	2	0	0	0	0	2	30,000
TWIN COUNTY GROCERS INC	EDISON NJ	1	0	0	1	0	0	3,000
WALDBAUM INC	CENTRAL ISLIP NY	2	0	0	1	1	0	10,000
WHITE ROSE FOOD CORP	FARMINGDALE NY	33	5	9	12	7	0	90,250
SMALL SUPPLIERS		2	0	1	0	1	0	6,500
COUNTY TOTAL:		162	12	46	63	36	5	529,000

## BRONX

A & P TEA CO/SPRINGFIELD	SPRINGFIELD MA	1	0	1	0	0	0	1,500
AFFILIATED FOOD DISTRIBUTORS	SCRANTON PA	10	1	3	5	1	0	25,250
BINGHAMTON GIANT MARKETS INC	JOHNSON CITY NY	10	5	1	4	0	0	17,250
GRAND UNION CO/CENTRAL DIV	ENDWELL NY	8	0	1	0	5	2	59,500
P & C/COMMANDER FOODS	SYRACUSE NY	6	0	2	4	0	0	15,000
S M FLICKINGER CO	ELMIRA NY	2	0	1	0	1	0	8,500
S M FLICKINGER CO	SYRACUSE NY	1	0	1	0	0	0	1,500
VICTORY MARKETS	NORWICH NY	18	0	3	9	6	0	69,500
SMALL SUPPLIERS		1	0	0	1	0	0	3,000
COUNTY TOTAL:		57	6	13	23	13	2	201,000

## CATTARAUGUS

A & P TEA CO/ALTOONA	ALTOONA PA	1	0	0	0	1	0	7,000
F J MAHAR SERVICE STORES INC	OLEAN NY	3	1	2	0	0	0	3,750
OLEAN WHOLESALE GROCER COOP	OLEAN NY	8	2	1	1	3	1	33,000
PENN TRAFFIC CO	JAMESTOWN NY	2	0	2	0	0	0	3,000
PETER J SCHMITT CO	CHEEKTOWAGA NY	2	0	0	2	0	0	6,000
S M FLICKINGER CO	JAMESTOWN NY	3	1	0	1	1	0	10,750
S M FLICKINGER CO	BUFFALO NY	1	0	0	0	1	0	7,000
TRIPFOODS INC	BUFFALO NY	1	1	0	0	0	0	750
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		22	6	5	4	6	1	72,000

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 02, STATE NY (CONTINUED)								
CAYUGA								
DE WITT WHOLESALE GROCERY INC	JANESVILLE NY	1	0	1	0	0	0	1,500
GRAND UNION CO/CENTRAL DIV	ENDWELL NY	1	0	1	0	0	0	1,500
OLEAN WHOLESALE GROCER COOP	OLEAN NY	1	0	0	1	0	0	3,000
P & C/COMMANDER FOODS	SYRACUSE NY	5	0	2	1	2	0	18,000
S M FLICKINGER CO	SYRACUSE NY	7	1	1	3	1	1	28,250
VICTORY MARKETS	NORWICH NY	1	0	0	1	0	0	3,000
WEGMANS FOOD MARKETS INC	ROCHESTER NY	1	0	0	0	0	1	15,000
COUNTY TOTAL:		17	1	5	6	3	2	70,250
CHAUTAUQUA								
GOLDEN DAWN FOODS INC	SHARON PA	2	2	0	0	0	0	1,500
OLEAN WHOLESALE GROCER COOP	OLEAN NY	1	1	0	0	0	0	750
PENN TRAFFIC CO	JAMESTOWN NY	10	0	2	4	4	0	37,000
PETER J SCHMITT CO	CHEEKTOWAGA NY	5	0	0	2	3	0	27,000
S M FLICKINGER CO	BUFFALO NY	5	0	1	1	2	1	24,500
S M FLICKINGER CO	JAMESTOWN NY	3	1	2	2	3	0	28,750
S M FLICKINGER CORP STORES	BUFFALO NY	1	0	0	0	1	0	7,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		33	5	5	9	13	1	127,250
CHEMUNG								
AMERICAN STORES CO	FORTY FORT PA	1	0	0	1	0	0	3,000
GRAND UNION CO/CENTRAL DIV	ENDWELL NY	2	0	1	0	1	0	6,500
OLEAN WHOLESALE GROCER COOP	OLEAN NY	1	0	0	0	1	0	5,000
P & C/COMMANDER FOODS	SYRACUSE NY	3	0	0	3	0	0	9,000
S M FLICKINGER CO	ELMIRA NY	5	0	0	2	2	1	33,000
S M FLICKINGER/FOODSERVICE DIV	LIVERPOOL NY	1	0	0	0	1	0	7,000
VICTORY MARKETS	NORWICH NY	3	0	0	2	1	0	13,000
COUNTY TOTAL:		16	0	1	8	6	1	76,500
CHENANGO								
A & P TEA CO/SPRINGFIELD	SPRINGFIELD MA	1	0	0	0	1	0	7,000
GRAND UNION CO/CENTRAL DIV	ENDWELL NY	1	0	0	0	1	0	7,000
P & C/COMMANDER FOODS	SYRACUSE NY	2	1	1	0	0	0	2,250
S M FLICKINGER CO	SYRACUSE NY	3	1	2	0	0	0	3,750
SCHEIDELMAN INC	UTICA NY	1	1	0	0	0	0	750
VICTORY MARKETS	NORWICH NY	3	0	6	0	2	0	23,000
COUNTY TOTAL:		16	3	9	0	4	0	43,750
CLINTON								
A & P TEA CO/SPRINGFIELD	SPRINGFIELD MA	1	0	0	0	1	0	7,000
GRAND UNION CO/NO EMPIRE DIV	WATERFORD NY	6	0	2	2	2	0	21,000
MILITARY	BUY DIRECT	1	0	0	0	0	1	10,000
P & C/COMMANDER FOODS	SYRACUSE NY	1	0	0	0	0	1	10,000
PRICE CHOPPER/GOLUB CORP	SCHENECTADY NY	1	0	0	1	0	0	3,000
S M FLICKINGER CO	SYRACUSE NY	1	0	1	0	0	0	1,500
COUNTY TOTAL:		11	0	3	3	3	2	52,500
COLUMBIA								
A & P TEA CO/SPRINGFIELD	SPRINGFIELD MA	1	0	1	0	0	0	1,500
BI LO WHOLESALE GROCERS	ALBANY NY	3	1	2	0	0	0	3,750
FIRST NATIONAL SUPERMARKETS INC	WINDSOR LOCKS CT	1	0	1	0	0	0	1,500
GRAND UNION CO/NO EMPIRE DIV	WATERFORD NY	3	0	2	1	0	0	6,000
PRICE CHOPPER/GOLUB CORP	SCHENECTADY NY	1	0	0	0	0	1	15,000
WAREFERN FOOD CORP	ELIZABETH NJ	1	0	0	0	0	1	15,000
COUNTY TOTAL:		10	1	6	1	0	2	42,750
CORTLAND								
GRAND UNION CO/CENTRAL DIV	ENDWELL NY	1	0	0	0	0	1	10,000
P & C/COMMANDER FOODS	SYRACUSE NY	2	0	1	0	1	0	8,500
S M FLICKINGER CO	SYRACUSE NY	4	2	0	0	0	2	26,500
VICTORY MARKETS	NORWICH NY	5	0	0	1	4	0	31,000
COUNTY TOTAL:		12	2	1	1	5	3	76,000

## COUNTY SUPPLIERS

## REGION 02, STATE NY (CONTINUED)

		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
<b>DELAWARE</b>								
A & P TEA CO/SPRINGFIELD	SPRINGFIELD MA	1	0	0	1	0	0	3,000
AFFILIATED FOOD DISTRIBUTORS	SCRANTON PA	1	0	0	1	0	0	3,000
GRAND UNION CO/CENTRAL DIV	ENDWELL NY	3	0	1	1	1	0	11,500
GRAND UNION CO/NO EMPIRE DIV	WATERFORD NY	1	0	0	1	0	0	3,000
ONEONTA GROCERY CO INC	ONEONTA NY	1	1	0	0	0	0	750
P & C/COMMANDER FOODS	SYRACUSE NY	1	1	0	0	0	0	750
S M FLICKINGER CO	ELMHRA NY	1	0	0	1	0	0	3,000
VICTORY MARKETS	NORWICH NY	7	1	4	2	0	0	12,750
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		17	4	5	7	1	0	39,500
<b>DUTCHESS</b>								
A & P TEA CO/N.J. NORTH	MONTVALE NJ	3	0	0	0	3	0	15,000
A & P TEA CO/SPRINGFIELD	SPRINGFIELD MA	1	0	1	0	0	0	1,500
ALLIED GROCERS COOP INC	WINDSOR CT	5	2	1	1	1	0	11,000
BOZZUTOS INC	CHESHIRE CT	2	0	1	1	0	0	4,500
FIRST NATIONAL SUPERMARKETS INC	WINDSOR LOCKS CT	1	0	0	0	1	0	7,000
GRAND UNION CO HQ	ELMWOOD PARK NJ	3	0	0	1	1	1	25,000
GRAND UNION CO/NO EMPIRE DIV	WATERFORD NY	14	0	4	1	6	3	80,000
JOHN L ENGLISH CO	COHOES NY	1	0	0	0	1	0	5,000
STOP AND SHOP INC	BOSTON MA	1	0	0	0	0	1	10,000
WAKEFERN FOOD CORP	ELIZABETH NJ	4	0	0	0	0	4	60,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		36	3	7	4	13	9	219,750
<b>ERIE</b>								
BISHOP CO INC	BUFFALO NY	8	4	2	2	0	0	12,000
OLEAN WHOLESALE GROCER COOP	OLEAN NY	4	1	2	1	0	0	6,750
PETER J SCHMITT CO	CHEEKTOWAGA NY	54	3	6	15	23	7	263,250
S M FLICKINGER CO	BUFFALO NY	55	1	5	4	19	26	444,250
S M FLICKINGER CO	JAMESTOWN NY	1	0	0	1	0	0	3,000
S M FLICKINGER CO HQ	BUFFALO NY	1	0	0	0	1	0	5,000
S M FLICKINGER/FOODSERVICE DIV	LIVERPOOL NY	1	0	0	0	1	0	5,000
TRIPIFOCOS INC	BUFFALO NY	3	0	2	0	1	0	8,000
WEGMANS FOOD MARKETS INC	ROCHESTER NY	3	0	0	1	0	2	23,000
SMALL SUPPLIERS		2	2	0	0	0	0	1,500
COUNTY TOTAL:		132	11	17	24	45	35	771,750
<b>ESSEX</b>								
GRAND UNION CO/NO EMPIRE DIV	WATERFORD NY	8	0	3	3	2	0	25,500
P & C/COMMANDER FOODS	SYRACUSE NY	2	0	1	1	0	0	4,500
S M FLICKINGER CO	SYRACUSE NY	1	1	0	0	0	0	750
COUNTY TOTAL:		11	1	4	4	2	0	30,750
<b>FRANKLIN</b>								
A & P TEA CO/SPRINGFIELD	SPRINGFIELD MA	2	0	1	1	0	0	4,500
GRAND UNION CO/NO EMPIRE DIV	WATERFORD NY	4	0	2	1	1	0	13,000
P & C/COMMANDER FOODS	SYRACUSE NY	1	0	0	1	0	0	3,000
S M FLICKINGER CO	SYRACUSE NY	4	1	3	0	0	0	5,250
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		12	2	6	3	1	0	26,500
<b>FULTON</b>								
A & P TEA CO/SPRINGFIELD	SPRINGFIELD MA	1	0	0	0	1	0	5,000
BI LO WHOLESALE GROCERS	ALBANY NY	2	2	0	0	0	0	1,500
GRAND UNION CO/NO EMPIRE DIV	WATERFORD NY	3	0	0	1	2	0	15,000
P & C/COMMANDER FOODS	SYRACUSE NY	2	0	0	1	1	0	8,000
PRICE CHOPPER/GOLUB CORP	SCHENECTADY NY	2	0	0	0	2	0	12,000
S M FLICKINGER CO	SYRACUSE NY	2	0	0	1	1	0	8,000
SMALL SUPPLIERS		1	0	1	0	0	0	1,500
COUNTY TOTAL:		13	2	1	3	7	0	51,000

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 02, STATE NY (CONTINUED)								
GENESEE								
P & C/COMMANDER FOODS	SYRACUSE NY	1	0	0	0	0	1	10,000
PETER J SCHMITT CO	CHEEKTOWAGA NY	2	0	0	0	0	2	25,000
S M FLICKINGER CO	BUFFALO NY	3	0	0	1	1	1	20,000
S M FLICKINGER CORP STORES	BUFFALO NY	2	0	0	1	1	0	8,000
STAR SUPER MARKET INC	ROCHESTER NY	2	0	0	0	2	0	12,000
COUNTY TOTAL:		10	0	0	2	4	4	75,000
GREENE								
A & P TEA CO/SPRINGFIELD	SPRINGFIELD MA	2	0	1	1	0	0	4,500
BI LO WHOLESALE GROCERS	ALBANY NY	3	2	0	0	0	1	11,500
GRAND UNION CO/NO EMPIRE DIV	WATERFORD NY	2	0	1	0	1	0	8,500
VICTORY MARKETS	NORWICH NY	2	0	2	0	0	0	3,000
WAKEFERN FOOD CORP	ELIZABETH NJ	1	0	0	0	0	1	10,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		11	3	4	1	1	2	38,250
HAMILTON								
DUBOVSKY & SONS INC	GLENDALE NY	1	0	0	1	0	0	3,000
GRAND UNION CO/NO EMPIRE DIV	WATERFORD NY	1	0	1	0	0	0	1,500
SCHEIDELMAN INC	UTICA NY	1	0	1	0	0	0	1,500
COUNTY TOTAL:		3	0	2	1	0	0	6,000
HERKIMER								
P & C/COMMANDER FOODS	SYRACUSE NY	6	0	2	4	0	0	15,000
S M FLICKINGER CO	SYRACUSE NY	3	1	0	1	1	0	10,750
SCHEIDELMAN INC	UTICA NY	2	0	2	0	0	0	3,000
VICTORY MARKETS	NORWICH NY	4	0	2	2	0	0	9,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		16	2	6	7	1	0	38,500
JEFFERSON								
A & P TEA CO/SPRINGFIELD	SPRINGFIELD MA	2	0	0	0	2	0	14,000
DE WITT WHOLESALE GROCERY INC	JAMESVILLE NY	2	1	0	1	0	0	3,750
GRAND UNION CO/CENTRAL DIV	ENDWELL NY	2	0	1	1	0	0	4,500
MILITARY	BUY DIRECT	1	0	0	1	0	0	3,000
P & C/COMMANDER FOODS	SYRACUSE NY	7	0	2	3	1	1	29,000
S M FLICKINGER CO	SYRACUSE NY	7	1	1	1	4	0	31,250
VICTORY MARKETS	NORWICH NY	2	0	0	0	2	0	10,000
COUNTY TOTAL:		23	2	4	7	9	1	95,500
KINGS								
A & P TEA CO (PLUS DISCOUNT)	FLORENCE NJ	2	0	0	0	2	0	14,000
A & P TEA CO/N.J. NORTH	MONTVALE NJ	14	0	1	3	10	0	64,500
BOZZUTOS INC	CHESHIRE CT	1	0	0	1	0	0	3,000
DAITCH SHOPWELL/ASSOC FDS DIV	JAMAICA NY	23	6	9	8	0	0	42,000
DUBOVSKY & SONS INC	GLENDALE NY	11	2	5	4	0	0	21,000
FIRST NATIONAL SUPERMARKETS INC	WINDSOR LOCKS CT	1	0	0	0	1	0	5,000
GENERAL TRADING CO	CARLSTADT NJ	4	0	3	1	0	0	7,500
GRAND UNION CO HQ	ELMHOD PARK NJ	2	0	0	1	1	0	8,000
KEY FOOD STORES COOPERATIVE	BROOKLYN NY	61	4	20	25	9	3	194,000
KING KULLEN GROCERY CO INC	WESTBURY NY	2	0	0	1	1	0	8,000
KRASDALE FOODS INC	BRONX NY	14	1	7	3	3	0	35,250
MID EASTERN COOPERATIVE INC	CARLSTADT NJ	1	0	0	0	1	0	5,000
MILITARY	BUY DIRECT	1	0	0	0	0	1	10,000
PIONEER FOOD STORES INC	CARLSTADT NJ	10	1	2	6	1	0	26,750
SUPERMARKETS GENERAL CORP	WOODRIDGE NJ	4	0	0	0	1	3	47,000
TWIN COUNTY GROCERS INC	EDISON NJ	1	0	0	1	0	0	3,000
WAKEFERN FOOD CORP	ELIZABETH NJ	1	0	0	0	0	1	15,000
WALDBAUM INC	CENTRAL ISLIP NY	25	0	2	4	12	7	173,000
WHITE ROSE FOOD CORP	FARMINGDALE NY	48	10	9	14	12	3	171,000
SMALL SUPPLIERS		6	3	1	0	2	0	13,750
COUNTY TOTAL:		232	27	59	72	56	18	866,750

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-6 MIL	8+ MIL	EST ACV (\$1000)
REGION 02, STATE NY (CONTINUED)								
LEWIS								
P & C/COMMANDER FOODS	SYRACUSE NY	1	0	0	0	1	0	5,000
S M FLICKINGER CO	SYRACUSE NY	1	1	0	0	0	0	750
VICTORY MARKETS	NORWICH NY	1	0	1	0	0	0	1,500
SMALL SUPPLIERS		1	0	0	1	0	0	3,000
COUNTY TOTAL:		4	1	1	1	1	0	10,250
LIVINGSTON								
OLEAN WHOLESALE GROCER COOP	OLEAN NY	2	1	0	1	0	0	3,750
P & C/COMMANDER FOODS	SYRACUSE NY	3	0	1	2	0	0	7,500
PETER J SCHMITT CO	CHEEKTOWAGA NY	1	0	0	1	0	0	3,000
S M FLICKINGER CO	BUFFALO NY	1	0	0	1	0	0	3,000
S M FLICKINGER CO	ELMIRA NY	1	0	0	0	1	0	5,000
S M FLICKINGER CO	SYRACUSE NY	2	1	0	1	0	0	3,750
S M FLICKINGER/FOODSERVICE DIV	LIVERPOOL NY	2	0	0	2	0	0	6,000
STAR SUPER MARKET INC	ROCHESTER NY	2	0	0	1	1	0	8,000
WEGMANS FOOD MARKETS INC	ROCHESTER NY	1	0	0	0	1	0	5,000
COUNTY TOTAL:		15	2	1	9	3	0	45,000
MADISON								
GRAND UNION CO/CENTRAL DIV	ENDWELL NY	1	0	0	1	0	0	3,000
O CONNOR MCSHER & CO INC	WARNERS NY	3	1	1	1	0	0	5,250
P & C/COMMANDER FOODS	SYRACUSE NY	3	0	1	1	0	1	14,500
S M FLICKINGER CO	SYRACUSE NY	3	1	0	2	0	0	6,750
SCHIDELMAN INC	UTICA NY	1	0	1	0	0	0	1,500
VICTORY MARKETS	NORWICH NY	4	0	3	0	1	0	9,500
SMALL SUPPLIERS		1	0	0	1	0	0	3,000
COUNTY TOTAL:		16	2	6	6	1	1	43,500
MONROE								
C J DRISLANE CO	NEWBURGH NY	1	0	0	1	0	0	3,000
OLEAN WHOLESALE GROCER COOP	OLEAN NY	3	1	2	0	0	0	3,750
P & C/COMMANDER FOODS	SYRACUSE NY	5	1	1	3	0	0	11,250
PETER J SCHMITT CO	CHEEKTOWAGA NY	7	0	3	1	2	1	29,500
S M FLICKINGER CO	BUFFALO NY	4	0	1	2	0	1	22,500
S M FLICKINGER CO	SYRACUSE NY	7	2	3	1	1	0	16,000
S M FLICKINGER/FOODSERVICE DIV	LIVERPOOL NY	11	0	2	3	4	2	56,000
STAR SUPER MARKET INC	ROCHESTER NY	29	0	1	9	17	2	141,500
TRIPIFOODS INC	BUFFALO NY	6	1	3	1	1	0	13,250
WEGMANS FOOD MARKETS INC	ROCHESTER NY	20	0	0	2	10	8	173,000
SMALL SUPPLIERS		2	1	1	0	0	0	2,250
COUNTY TOTAL:		95	6	17	23	35	14	472,000
MONTGOMERY								
BI LO WHOLESALE GROCERS	ALBANY NY	1	0	0	1	0	0	3,000
GRAND UNION CO/NO EMPIRE DIV	WATERFORD NY	3	0	0	3	0	0	9,000
P & C/COMMANDER FOODS	SYRACUSE NY	1	0	0	1	0	0	3,000
PRICE CHOPPER/GOLUB CORP	SCHENECTADY NY	1	0	0	1	0	0	3,000
S M FLICKINGER CO	SYRACUSE NY	1	0	0	0	1	0	5,000
SCHIDELMAN INC	UTICA NY	3	1	2	0	0	0	3,750
VICTORY MARKETS	NORWICH NY	2	1	0	1	0	0	3,750
COUNTY TOTAL:		12	2	2	7	1	0	30,500
NASSAU								
A & P TEA CO (PLUS DISCOUNT)	FLORENCE NJ	2	0	1	0	1	0	6,500
A & P TEA CO/N.J. NORTH	MONTVALE NJ	20	0	3	5	12	0	93,500
BOZZUTOS INC	CHESHIRE CT	3	0	2	1	0	0	6,000
DAITCH SHOPWELL CORP STORES	BRONX NY	2	0	0	0	1	1	17,000
DAITCH SHOPWELL/ASSOC FDS DIV	JAMAICA NY	5	0	2	1	2	0	16,000
FIRST NATIONAL SUPERMARKETS INC	WINDSOR LOCKS CT	4	0	0	0	2	2	37,000
GENERAL TRADING CO	CARLSTADT NJ	1	0	0	0	1	0	7,000
GRAND UNION CO HQ	ELMHURST PARK NJ	12	0	1	4	6	1	57,500
GRISTEDE BROTHERS INC	BRONX NY	9	1	2	4	2	0	25,750
KEY FOOD STORES COOPERATIVE	BROOKLYN NY	13	0	0	3	9	1	68,000
KING KULLEN GROCERY CO INC	WESTBURY NY	14	0	0	2	7	5	104,000
KRASDALE FOODS INC	BRONX NY	8	0	2	6	0	0	21,000

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 02, STATE NY, NASSAU (CONTINUED)								
MILITARY	BUY DIRECT	1	0	0	0	1	0	7,000
POTTER-MC CUNE CO	MC KEESPORT PA	1	0	0	0	0	1	10,000
SUPERMARKETS GENERAL CORP	WOODBRIIDGE NJ	10	0	0	0	2	8	134,000
TWIN COUNTY GROCERS INC	EDISON NJ	20	0	1	2	2	15	202,500
WAKEFERN FOOD CORP	ELIZABETH NJ	3	0	0	0	0	3	35,000
WALDBAUM INC	CENTRAL ISLIP NY	24	0	0	3	8	13	226,000
WHITE ROSE FOOD CORP	FARMINGDALE NY	14	2	1	6	4	1	53,000
SMALL SUPPLIERS		2	1	0	0	1	0	5,750
COUNTY TOTAL:		168	4	15	37	61	51	1,132,500
NEW YORK								
A & P TEA CO/N.J. NORTH	MONTVALE NJ	20	0	1	8	10	1	89,500
DAITCH SHOPWELL CORP STORES	BRONX NY	23	0	4	9	7	3	115,000
DAITCH SHOPWELL/ASSOC FDS DIV	JAMAICA NY	9	1	5	3	0	0	17,250
FIRST NATIONAL SUPERMARKETS INC	WINDSOR LOCKS CT	2	0	0	0	2	0	10,000
GRAND UNION CO HQ	ELMHURST PARK NJ	6	0	0	4	2	0	22,000
GRISTEDE BROTHERS INC	BRONX NY	28	7	15	3	3	0	55,750
KEY FOOD STORES COOPERATIVE	BROOKLYN NY	14	1	6	2	4	1	47,750
KRASDALE FOODS INC	BRONX NY	75	2	13	24	36	0	231,000
MID EASTERN COOPERATIVE INC	CARLSTADT NJ	4	0	0	1	3	0	18,000
MILITARY	BUY DIRECT	1	0	0	1	0	0	3,000
PIONEER FOOD STORES INC	CARLSTADT NJ	16	2	5	6	3	0	42,000
SUPERMARKETS GENERAL CORP	WOODBRIIDGE NJ	1	0	0	0	0	1	15,000
TWIN COUNTY GROCERS INC	EDISON NJ	14	0	2	8	4	0	47,000
WHITE ROSE FOOD CORP	FARMINGDALE NY	13	1	4	6	2	0	36,750
SMALL SUPPLIERS		6	1	2	3	0	0	12,750
COUNTY TOTAL:		232	15	57	78	76	6	812,750
NIAGARA								
BISHOP CO INC	BUFFALO NY	3	1	0	1	0	1	13,750
PETER J SCHMITT CO	CHEEKTOWAGA NY	9	2	0	0	5	2	46,500
S M FLICKINGER CO	BUFFALO NY	13	0	0	0	11	2	85,000
TRIPIFOODS INC	BUFFALO NY	1	0	1	0	0	0	1,500
COUNTY TOTAL:		26	3	1	1	16	5	146,750
ONEIDA								
A & P TEA CO/SPRINGFIELD	SPRINGFIELD MA	1	0	0	0	0	1	10,000
GRAND UNION CO/CENTRAL DIV	ENDWELL NY	5	0	1	0	3	1	30,500
MILITARY	BUY DIRECT	1	0	0	0	0	1	10,000
P & C/COMMANDER FOODS	SYRACUSE NY	6	0	2	2	2	0	19,000
PRICE CHOPPER/COLUB CORP	SCHENECTADY NY	3	0	0	0	0	3	40,000
S M FLICKINGER CO	SYRACUSE NY	10	0	1	0	3	6	93,500
S M FLICKINGER/FOODSERVICE DIV	LIVERPOOL NY	1	0	0	0	1	0	7,000
SCHIEDELMAN INC	UTICA NY	15	5	6	4	0	0	24,750
VICTORY MARKETS	NORWICH NY	5	0	1	2	2	0	17,500
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		48	6	11	8	11	12	253,000
ONONDAGA								
DE WITT WHOLESALE GROCERY INC	JAMESVILLE NY	2	0	0	0	1	1	15,000
MILITARY	BUY DIRECT	1	0	0	0	1	0	5,000
O CONNOR MOSHER & CO INC	WARNERS NY	11	3	4	0	3	1	40,250
OLEAN WHOLESALE GROCER COOP	OLEAN NY	3	0	1	0	1	1	21,500
P & C FOOD MARKETS INC	SYRACUSE NY	1	1	0	0	0	0	750
P & C/COMMANDER FOODS	SYRACUSE NY	29	4	11	9	4	1	80,500
PRICE CHOPPER/COLUB CORP	SCHENECTADY NY	8	0	1	3	3	1	37,500
S M FLICKINGER CO	SYRACUSE NY	27	2	6	7	7	5	127,500
VICTORY MARKETS	NORWICH NY	3	0	2	1	0	0	6,000
WEGMANS FOOD MARKETS INC	ROCHESTER NY	7	0	0	3	4	0	33,000
SMALL SUPPLIERS		1	0	1	0	0	0	1,500
COUNTY TOTAL:		93	10	26	23	24	10	368,500
ONTARIO								
OLEAN WHOLESALE GROCER COOP	OLEAN NY	4	0	1	3	0	0	10,500
P & C/COMMANDER FOODS	SYRACUSE NY	5	0	2	3	0	0	12,000
S M FLICKINGER CO	ELMIRA NY	1	0	1	0	0	0	1,500



COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 02, STATE NY, ONTARIO (CONTINUED)								
S M FLICKINGER CO	SYRACUSE NY	3	0	1	0	2	0	15,500
S M FLICKINGER/FOODSERVICE DIV	LIVERPOOL NY	1	0	0	0	0	1	15,000
STAR SUPER MARKET INC	ROCHESTER NY	3	0	0	0	2	1	22,000
MEGHANS FOOD MARKETS INC	ROCHESTER NY	1	0	0	0	1	0	5,000
COUNTY TOTAL:		16	0	5	6	5	2	61,500
ORANGE								
A & P TEA CO (PLUS DISCOUNT)	FLORENCE NJ	1	0	0	1	0	0	3,000
A & P TEA CO/N.J. NORTH	MONTVALE NJ	2	0	1	0	1	0	5,500
BOZZUTOS INC	CHESHIRE CT	4	2	0	2	0	0	7,500
GRAND UNION CO HQ	ELMHOD PARK NJ	11	0	3	3	3	2	55,500
HILTON GIBSON AND MILLER	NEW WINDSOR NY	2	2	0	0	0	0	1,500
MILITARY	BUY DIRECT	1	0	0	0	0	1	10,000
TWIN COUNTY GROCERS INC	EDISON NJ	1	0	0	0	1	0	7,000
VICTORY MARKETS	NORWICH NY	1	0	0	1	0	0	3,000
WAKEFERN FOOD CORP	ELIZABETH NJ	8	0	0	0	1	7	95,000
WHITE ROSE FOOD CORP	FARMINGDALE NY	3	0	0	0	1	2	35,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		35	5	4	7	7	12	224,750
ORLEANS								
PETER J SCHMITT CO	CHEEKTOWAGA NY	3	1	0	0	2	0	12,750
S M FLICKINGER CO	SYRACUSE NY	2	1	1	0	0	0	2,250
S M FLICKINGER CO	BUFFALO NY	2	0	0	0	2	0	10,000
STAR SUPER MARKET INC	ROCHESTER NY	1	0	0	1	0	0	3,000
COUNTY TOTAL:		8	2	1	1	4	0	29,000
OSWEGO								
O CONNOR MOSHER & CO INC	WARNERS NY	6	2	4	0	0	0	7,500
P & C/COMMANDER FOODS	SYRACUSE NY	7	1	2	2	2	0	19,750
PRICE CHOPPER/GOLUB CORP	SCHENECTADY NY	2	0	0	0	2	0	10,000
S M FLICKINGER CO	SYRACUSE NY	11	2	5	3	0	1	33,000
S M FLICKINGER/FOODSERVICE DIV	LIVERPOOL NY	1	0	1	0	0	0	1,500
VICTORY MARKETS	NORWICH NY	1	0	0	1	0	0	3,000
SMALL SUPPLIERS		2	1	1	0	0	0	2,250
COUNTY TOTAL:		30	6	13	6	4	1	77,000
OTSEGO								
GRAND UNION CO/CENTRAL DIV	ENDWELL NY	1	0	0	1	0	0	3,000
P & C/COMMANDER FOODS	SYRACUSE NY	2	0	0	1	1	0	10,000
PRICE CHOPPER/GOLUB CORP	SCHENECTADY NY	1	0	0	1	0	0	3,000
S M FLICKINGER CO	BUFFALO NY	1	0	1	0	0	0	1,500
VICTORY MARKETS	NORWICH NY	7	0	3	3	1	0	18,500
COUNTY TOTAL:		12	0	4	6	2	0	36,000
PUTNAM								
A & P TEA CO/N.J. NORTH	MONTVALE NJ	2	0	0	1	1	0	10,000
ALLIED GROCERS COOP INC	WINDSOR CT	3	2	1	0	0	0	3,000
BOZZUTOS INC	CHESHIRE CT	2	0	0	2	0	0	6,000
DAITCH SHOPWELL CORP STORES	BRONX NY	1	0	0	0	1	0	7,000
FIRST NATIONAL SUPERMARKETS INC	WINDSOR LOCKS CT	1	0	0	1	0	0	3,000
GRAND UNION CO HQ	ELMHOD PARK NJ	4	0	2	0	2	0	17,000
HILTON GIBSON AND MILLER	NEW WINDSOR NY	1	0	1	0	0	0	1,500
COUNTY TOTAL:		14	2	4	4	4	0	47,500
QUEENS								
A & P TEA CO (PLUS DISCOUNT)	FLORENCE NJ	2	0	0	0	2	0	12,000
A & P TEA CO/N.J. NORTH	MONTVALE NJ	19	0	1	7	11	0	65,500
DAITCH SHOPWELL CORP STORES	BRONX NY	6	0	0	2	1	3	53,000
DAITCH SHOPWELL/ASSOC FDS DIV	JAMAICA NY	20	7	4	5	4	0	48,250
DUBOVSKY & SONS INC	GLENDALE NY	2	0	2	0	0	0	3,000
FIRST NATIONAL SUPERMARKETS INC	WINDSOR LOCKS CT	3	0	0	1	2	0	13,000
GENERAL TRADING CO	CARLSTADT NJ	2	1	1	0	0	0	2,250
GRAND UNION CO HQ	ELMHOD PARK NJ	7	0	0	2	4	1	36,000
KEY FOOD STORES COOPERATIVE	BROOKLYN NY	57	2	18	19	15	3	190,500
KING KULLEN GROCERY CO INC	WESTBURY NY	8	0	1	6	1	0	24,500

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 02, STATE NY, QUEENS (CONTINUED)								
KRASDALE FOODS INC	BRONX NY	28	1	11	8	8	0	85,250
MID EASTERN COOPERATIVE INC	CARLSTADT NJ	2	0	0	0	1	1	20,000
PIONEER FOOD STORES INC	CARLSTADT NJ	4	0	0	2	2	0	18,000
SUPERMARKETS GENERAL CORP	WOODBRIDGE NJ	3	0	0	0	0	3	45,000
WAKEFERN FOOD CORP	ELIZABETH NJ	1	0	0	0	0	1	10,000
WALDBAUM INC	CENTRAL ISLIP NY	20	0	0	3	13	4	125,000
WHITE ROSE FOOD CORP	FARMINGDALE NY	37	2	10	12	11	2	131,500
SMALL SUPPLIERS		2	1	1	0	0	0	2,250
COUNTY TOTAL:		223	14	49	67	75	18	905,000
RENSSELAER								
A & P TEA CO/SPRINGFIELD	SPRINGFIELD MA	2	0	1	0	1	0	8,500
ALBANY PUBLIC MARKETS INC	COLONIE NY	2	0	1	0	1	0	8,500
BI LO WHOLESALE GROCERS	ALBANY NY	7	2	4	0	1	0	12,500
GRAND UNION CO/NO EMPIRE DIV	WATERFORD NY	6	0	1	1	3	1	35,500
P & C/COMMANDER FOODS	SYRACUSE NY	1	0	0	1	0	0	3,000
PRICE CHOPPER/GOLUB CORP	SCHENECTADY NY	4	0	1	1	0	2	24,500
SMALL SUPPLIERS		3	1	2	0	0	0	3,750
COUNTY TOTAL:		25	3	10	3	6	3	96,250
RICHMOND								
A & P TEA CO (PLUS DISCOUNT)	FLORENCE NJ	1	0	0	0	0	1	10,000
A & P TEA CO/N.J. NORTH	MONTVALE NJ	5	0	0	0	3	2	41,000
AMERICAN STORES CO	WHIPPANY NJ	2	0	0	1	0	1	18,000
KRASDALE FOODS INC	BRONX NY	1	1	0	0	0	0	750
SUPERMARKETS GENERAL CORP	WOODBRIDGE NJ	4	0	0	0	1	3	52,000
WALDBAUM INC	CENTRAL ISLIP NY	6	0	0	0	2	4	64,000
WHITE ROSE FOOD CORP	FARMINGDALE NY	3	0	1	1	0	1	14,500
COUNTY TOTAL:		22	1	1	2	6	12	200,250
ROCKLAND								
A & P TEA CO/N.J. NORTH	MONTVALE NJ	3	0	0	1	2	0	15,000
BOZZUTOS INC	CHESHIRE CT	1	1	0	0	0	0	750
DAITCH SHOPWELL CORP STORES	SPONX NY	1	0	0	0	1	0	7,000
GRAND UNION CO HQ	ELMWOOD PARK NJ	10	0	0	2	5	3	68,000
HILTON GIBSON AND MILLER	NEW WINDSOR NY	1	0	1	0	0	0	1,500
SUPERMARKETS GENERAL CORP	WOODBRIDGE NJ	3	0	0	0	2	1	22,000
TWIN COUNTY GROCERS INC	EDISON NJ	1	0	0	1	0	0	3,000
WAKEFERN FOOD CORP	ELIZABETH NJ	6	0	1	0	2	3	51,500
WALDBAUM INC	CENTRAL ISLIP NY	3	0	0	0	2	1	25,000
COUNTY TOTAL:		29	1	2	4	14	8	193,750
SARATOGA								
A & P TEA CO/SPRINGFIELD	SPRINGFIELD MA	1	0	0	0	1	0	8,000
ALBANY PUBLIC MARKETS INC	COLONIE NY	2	0	0	1	1	0	8,000
BI LO WHOLESALE GROCERS	ALBANY NY	3	2	1	0	0	0	3,000
CROSS CO	WHITE RIVER JCT VT	1	0	0	1	0	0	3,000
GRAND UNION CO HQ	ELMWOOD PARK NJ	1	0	0	0	1	0	7,000
GRAND UNION CO/NO EMPIRE DIV	WATERFORD NY	8	0	1	0	6	1	45,500
J TREFFILETTI AND SONS	ALBANY NY	2	0	0	2	0	0	6,000
JOHN L ENGLISH CO	COHOES NY	2	1	1	0	0	0	2,250
P & C/COMMANDER FOODS	SYRACUSE NY	1	0	0	0	1	0	5,000
PRICE CHOPPER/GOLUB CORP	SCHENECTADY NY	4	0	0	1	3	0	24,000
SWEET LIFE FOODS	SUFFIELD CT	1	0	1	0	0	0	1,500
COUNTY TOTAL:		26	3	4	5	13	1	110,250
SCHENECTADY								
A & P TEA CO/SPRINGFIELD	SPRINGFIELD MA	2	0	0	2	0	0	6,000
ALBANY PUBLIC MARKETS INC	COLONIE NY	2	0	0	1	0	1	13,000
BI LO WHOLESALE GROCERS	ALBANY NY	7	2	1	4	0	0	15,000
GRAND UNION CO/NO EMPIRE DIV	WATERFORD NY	4	0	0	3	1	0	14,000
MID EASTERN COOPERATIVE INC	CARLSTADT NJ	1	0	1	0	0	0	1,500
MILITARY	BUY DIRECT	1	0	0	1	0	0	3,000
P & C/COMMANDER FOODS	SYRACUSE NY	2	0	0	2	0	0	6,000
PRICE CHOPPER/GOLUB CORP	SCHENECTADY NY	5	0	1	0	2	2	41,500
WAKEFERN FOOD CORP	ELIZABETH NJ	1	0	0	0	0	1	15,000
COUNTY TOTAL:		25	2	3	13	3	4	115,000

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 02, STATE NY (CONTINUED)								
SCHOHARIE								
AMERICAN STORES CO	PHILADELPHIA PA	1	0	0	0	1	0	5,000
FLEMING CO/THRIFTWAY DIV	OAKS PA	4	0	1	1	0	2	34,500
GRAND UNION CO/NO EMPIRE DIV	WATERFORD NY	2	0	0	1	1	0	8,000
LOUIS LEHRMAN AND SON	SHIREHANSTOWN PA	1	0	0	0	1	0	5,000
P & C/COMMANDER FOODS	SYRACUSE NY	2	0	0	1	1	0	8,000
P A & S SMALL COMPANY	YORK PA	1	0	0	0	1	0	5,000
VICTORY MARKETS	NORWICH NY	1	0	0	1	0	0	3,000
WAKEFERN FOOD CORP	ELIZABETH NJ	1	0	0	0	1	0	7,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		14	1	1	4	6	2	76,250
SCHUYLER								
AMERICAN STORES CO	FORTY FORT PA	1	0	0	1	0	0	3,000
P & C/COMMANDER FOODS	SYRACUSE NY	1	0	1	0	0	0	1,500
S M FLICKINGER CO	SYRACUSE NY	1	0	1	0	0	0	1,500
COUNTY TOTAL:		3	0	2	1	0	0	6,000
SENECA								
MILITARY	BUY DIRECT	1	0	0	1	0	0	3,000
P & C/COMMANDER FOODS	SYRACUSE NY	2	1	0	0	1	0	7,750
S M FLICKINGER CO	ELMIRA NY	1	1	0	0	0	0	750
S M FLICKINGER CO	SYRACUSE NY	1	0	0	1	0	0	3,000
STAR SUPER MARKET INC	ROCHESTER NY	1	0	0	0	1	0	5,000
SMALL SUPPLIERS		1	0	1	0	0	0	1,500
COUNTY TOTAL:		7	2	1	2	2	0	21,000
ST LAWRENCE								
P & C/COMMANDER FOODS	SYRACUSE NY	7	0	4	1	2	0	19,000
S M FLICKINGER CO	SYRACUSE NY	12	4	3	3	2	0	28,500
VICTORY MARKETS	NORWICH NY	4	0	0	3	1	0	16,000
COUNTY TOTAL:		23	4	7	7	5	0	63,500
STEBEN								
A & P TEA CO/ALTOONA	ALTOONA PA	1	0	1	0	0	0	1,500
A & P TEA CO/SPRINGFIELD	SPRINGFIELD MA	1	0	0	0	1	0	5,000
AMERICAN STORES CO	FORTY FORT PA	2	0	0	1	1	0	10,000
OLEAN WHOLESALE GROCER COOP	OLEAN NY	7	1	3	2	0	1	26,250
P & C/COMMANDER FOODS	SYRACUSE NY	4	2	0	0	2	0	13,500
S M FLICKINGER CO	ELMIRA NY	4	0	2	2	0	0	9,000
TRIPIFOODS INC	BUFFALO NY	2	1	1	0	0	0	2,250
VICTORY MARKETS	NORWICH NY	3	0	0	0	3	0	21,000
WEGMANS FOOD MARKETS INC	ROCHESTER NY	1	0	0	1	0	0	3,000
SMALL SUPPLIERS		3	1	1	1	0	0	5,250
COUNTY TOTAL:		28	5	8	7	7	1	96,750
SUFFOLK								
A & P TEA CO (PLUS DISCOUNT)	FLORENCE NJ	3	0	0	0	2	1	22,000
A & P TEA CO/N.J. NORTH	MONTVALE NJ	19	0	1	0	16	2	123,500
BOZZUTOS INC	CHESHIRE CT	16	3	5	5	3	0	39,750
DAITCH SHORNELL/ASSOC FDS DIV	JAMAICA NY	3	1	2	0	0	0	3,750
FIRST NATIONAL SUPERMARKETS INC	WINDSOR LOCKS CT	3	0	0	0	1	2	30,000
GENERAL TRADING CO	CARLSTADT NJ	1	0	1	0	0	0	1,500
GRAND UNION CO HQ	ELMHOD PARK NJ	12	0	1	1	7	3	86,500
GRISTEDE BROTHERS INC	BRONX NY	7	0	2	3	2	0	22,000
KEY FOOD STORES COOPERATIVE	BROOKLYN NY	6	0	1	3	1	1	27,500
KING KULLEN GROCERY CO INC	WESTBURY NY	31	0	0	4	20	7	202,000
KRASDALE FOODS INC	BRONX NY	3	0	1	0	1	1	16,500
SUPERMARKETS GENERAL CORP	WOODBRIDGE NJ	14	0	0	1	4	9	151,000
THIN COUNTY GROCERS INC	EDISON NJ	3	0	1	1	1	0	9,500
WAKEFERN FOOD CORP	ELIZABETH NJ	3	0	0	0	0	3	40,000
WALDBAUM INC	CENTRAL ISLIP NY	17	0	0	2	4	11	122,000
WHITE ROSE FOOD CORP	FARMINGDALE NY	3	0	2	1	0	0	6,000
SMALL SUPPLIERS		3	1	1	1	0	0	5,250
COUNTY TOTAL:		147	5	18	22	62	40	973,750

COUNTY SUPPLIERS		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
REGION 02, STATE NY (CONTINUED)								
<b>SULLIVAN</b>								
AFFILIATED FOOD DISTRIBUTORS	SCRANTON PA	4	0	1	3	0	0	10,500
BOZZUTOS INC	CHESHIRE CT	2	2	0	0	0	0	1,500
VICTORY MARKETS	NORWICH NY	5	0	2	0	3	0	20,000
WAKEFERN FOOD CORP	ELIZABETH NJ	2	0	0	0	0	2	30,000
COUNTY TOTAL:		13	2	3	3	3	2	62,000
<b>TIOGA</b>								
GRAND UNION CO/CENTRAL DIV	ENDWELL NY	3	0	1	1	0	1	14,500
OLEAN WHOLESALE GROCER COOP	OLEAN NY	1	0	1	0	0	0	1,500
P & C/COMMANDER FOODS	SYRACUSE NY	2	0	2	0	0	0	3,000
TRIPIFOODS INC	BUFFALO NY	1	1	0	0	0	0	750
VICTORY MARKETS	NORWICH NY	4	0	2	2	0	0	9,000
COUNTY TOTAL:		11	1	6	3	0	1	28,750
<b>TOMPKINS</b>								
A & P TEA CO/SPRINGFIELD	SPRINGFIELD MA	1	0	0	1	0	0	3,000
GRAND UNION CO/CENTRAL DIV	ENDWELL NY	2	0	0	1	1	0	8,000
MID EASTERN COOPERATIVE INC	CARLSTADT NJ	1	0	0	1	0	0	3,000
P & C/COMMANDER FOODS	SYRACUSE NY	3	0	0	3	0	0	9,000
S M FLICKINGER CO	ELMHURST NY	2	0	0	2	0	0	6,000
S M FLICKINGER CO	SYRACUSE NY	4	2	0	2	0	0	7,500
S M FLICKINGER/FOODSERVICE DIV	LIVERPOOL NY	1	0	0	0	1	0	5,000
VICTORY MARKETS	NORWICH NY	1	0	0	0	1	0	5,000
COUNTY TOTAL:		15	2	0	10	3	0	46,500
<b>ULSTER</b>								
A & P TEA CO/SPRINGFIELD	SPRINGFIELD MA	1	0	1	0	0	0	1,500
ALBANY PUBLIC MARKETS INC	COLONIE NY	1	0	0	0	0	1	15,000
BI LO WHOLESALE GROCERS	ALBANY NY	3	3	0	0	0	0	2,250
BOZZUTOS INC	CHESHIRE CT	2	2	0	0	0	0	1,500
GRAND UNION CO/NO EMPIRE DIV	WATERFORD NY	9	0	1	1	6	1	53,500
SHEET LIFE FOODS	SUFFIELD CT	3	1	0	1	1	0	8,750
VICTORY MARKETS	NORWICH NY	3	0	0	0	3	0	15,000
WAKEFERN FOOD CORP	ELIZABETH NJ	2	0	0	0	0	2	20,000
WALDBAUM INC	CENTRAL ISLIP NY	1	0	0	0	1	0	7,000
WEIS MARKETS INC	SUNBURY PA	1	0	0	0	0	1	15,000
SMALL SUPPLIERS		2	0	2	0	0	0	3,000
COUNTY TOTAL:		28	6	4	2	11	5	142,500
<b>WARREN</b>								
BI LO WHOLESALE GROCERS	ALBANY NY	3	0	1	2	0	0	7,500
CROSS CO	WHITE RIVER JCT VT	2	0	2	0	0	0	3,000
GRAND UNION CO/NO EMPIRE DIV	WATERFORD NY	7	0	2	3	2	0	26,000
P & C/COMMANDER FOODS	SYRACUSE NY	1	0	0	0	1	0	7,000
PRICE CHOPPER/GOLUB CORP	SCHENECTADY NY	3	0	0	1	2	0	15,000
WAKEFERN FOOD CORP	ELIZABETH NJ	1	0	0	0	0	1	10,000
SMALL SUPPLIERS		1	0	1	0	0	0	1,500
COUNTY TOTAL:		18	0	6	6	5	1	70,000
<b>WASHINGTON</b>								
GRAND UNION CO/NO EMPIRE DIV	WATERFORD NY	7	0	1	1	5	0	33,500
JOHN L ENGLISH CO	CONGOES NY	4	4	0	0	0	0	3,000
P & C/COMMANDER FOODS	SYRACUSE NY	1	1	0	0	0	0	750
SMALL SUPPLIERS		2	2	0	0	0	0	1,500
COUNTY TOTAL:		14	7	1	1	5	0	38,750
<b>WAYNE</b>								
P & C/COMMANDER FOODS	SYRACUSE NY	9	1	5	0	3	0	25,250
PETER J SCHMITT CO	CHEENONHAGA NY	5	0	0	3	2	0	19,000
S M FLICKINGER CO	BUFFALO NY	1	0	0	0	1	0	7,000
S M FLICKINGER CO	SYRACUSE NY	2	0	2	0	0	0	3,000
STAR SUPER MARKET INC	ROCHESTER NY	1	0	0	1	0	0	3,000
WEGMANS FOOD MARKETS INC	ROCHESTER NY	1	0	0	0	0	1	10,000
COUNTY TOTAL:		19	1	7	4	6	1	67,250

## COUNTY SUPPLIERS

## REGION 02, STATE NY (CONTINUED)

		TOTAL STORES	500K- 1 MIL	1-2 MIL	2-4 MIL	4-8 MIL	8+ MIL	EST ACV (\$1000)
WESTCHESTER								
A & P TEA CO (PLUS DISCOUNT)	FLORENCE NJ	1	0	0	0	1	0	7,000
A & P TEA CO/N.J. NORTH	MONTVALE NJ	26	0	2	9	13	2	139,000
ALLIED GROCERS COOP INC	WINDSOR CT	2	1	0	1	0	0	3,750
ASSOCIATED FOOD DISTRIBUTORS	NORWALK CT	1	0	0	0	0	1	10,000
BOZZUTOS INC	CHESHIRE CT	7	2	3	2	0	0	12,000
C J DRISLAHE CO	NEWBURGH NY	1	1	0	0	0	0	750
DAITCH SHOPWELL CORP STORES	BRONX NY	29	0	1	13	10	5	161,500
DAITCH SHOPWELL/ASSOC FDS DIV	JAMAICA NY	1	0	0	1	0	0	3,000
FIRST NATIONAL SUPERMARKETS INC	WINDSOR LOCKS CT	17	0	0	5	8	4	103,000
GAER BROS INC	S WINDSOR CT	1	0	0	0	0	1	10,000
GENERAL TRADING CO	CARLSTADT NJ	1	1	0	0	0	0	750
GRAND UNION CO HQ	ELMWOOD PARK NJ	11	0	0	4	7	0	53,000
GRISTEDE BROTHERS INC	BRONX NY	13	6	2	2	3	0	32,500
HILTON GIBSON AND MILLER	NEW WINDSOR NY	2	1	1	0	0	0	2,250
KEY FOOD STORES COOPERATIVE	BROOKLYN NY	1	0	0	0	1	0	7,000
KRASDALE FOODS INC	BRONX NY	7	0	1	3	3	0	25,500
PIONEER FOOD STORES INC	CARLSTADT NJ	2	0	0	2	0	0	6,000
SUPERMARKETS GENERAL CORP	WOODRIDGE NJ	2	0	0	0	1	1	22,000
SWEET LIFE FOODS	SUFFIELD CT	1	1	0	0	0	0	750
TWIN COUNTY GROCERS INC	EDISON NJ	2	0	0	0	1	1	17,000
WAKEFERN FOOD CORP	ELIZABETH NJ	3	0	0	0	1	2	30,000
WALDBAUM INC	CENTRAL ISLIP NY	11	0	0	1	3	7	120,000
WHITE ROSE FOOD CORP	FARMINGDALE NY	3	1	0	2	0	0	6,750
SMALL SUPPLIERS		6	3	2	1	0	0	8,250
COUNTY TOTAL:		151	17	12	46	52	24	780,750
WYOMING								
PETER J SCHMITT CO	CHEEKTOWAGA NY	1	0	0	0	1	0	5,000
S M FLICKINGER CO	BUFFALO NY	3	0	0	0	2	1	20,000
STAR SUPER MARKET INC	ROCHESTER NY	1	0	0	0	1	0	5,000
SMALL SUPPLIERS		1	1	0	0	0	0	750
COUNTY TOTAL:		6	1	0	0	4	1	30,750
YATES								
AMERICAN STORES CO	FORTY FORT PA	1	0	0	0	1	0	5,000
P & C/COMMANDER FOODS	SYRACUSE NY	1	0	0	0	1	0	5,000
S M FLICKINGER CO	ELMIRA NY	2	0	2	0	0	0	3,000
S M FLICKINGER CO	BUFFALO NY	1	1	0	0	0	0	750
TPIIIFOODS INC	BUFFALO NY	1	1	0	0	0	0	750
COUNTY TOTAL:		6	2	2	0	2	0	14,500
NY STATE TOTAL:		2,613	247	539	705	786	336	11,760,750
REGION 02 TOTAL:		3,434	284	601	843	1,116	590	17,539,500

**END**

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**2-83**

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